



EUROPEAN SPACE AGENCY

INVESTOR FORUM 2026

17-18 September – Paris

Supported by:



INVESTOR FORUM 2026

Welcome and Opening Remarks



Géraldine Naja

Director of Space Transportation,
Director of Commercialisation and Industry
Partnership (acting),
European Space Agency (ESA)

Supported by



INVESTOR FORUM 2026

Keynote



Josef Aschbacher
Director General,
European Space Agency (ESA)

Supported by



INVESTOR FORUM 2026

Keynote



Robert de Groot
Vice-President,
European Investment Bank (EIB)

Supported by



INVESTOR FORUM 2026

Keynote



Christoph Kautz

Director of Space Policy,
Directorate-General for Defence Industry and Space
(DG DEFIS)
European Commission

Supported by



INVESTOR FORUM 2026

Market Insights



Christine Klein
Director of Controlling,
Finance & Operational Procurement,
ESA

Supported by





Europe's position in space

Securing public investment, attracting private capital and competing on the upstream markets

Christine Klein, ESA Director of Controlling, Finance and Operational Procurement

18 September 2026, Investor Forum, ESA HQ

EUROPEAN SPACE AGENCY

Europe's position in space

Strategic outlook

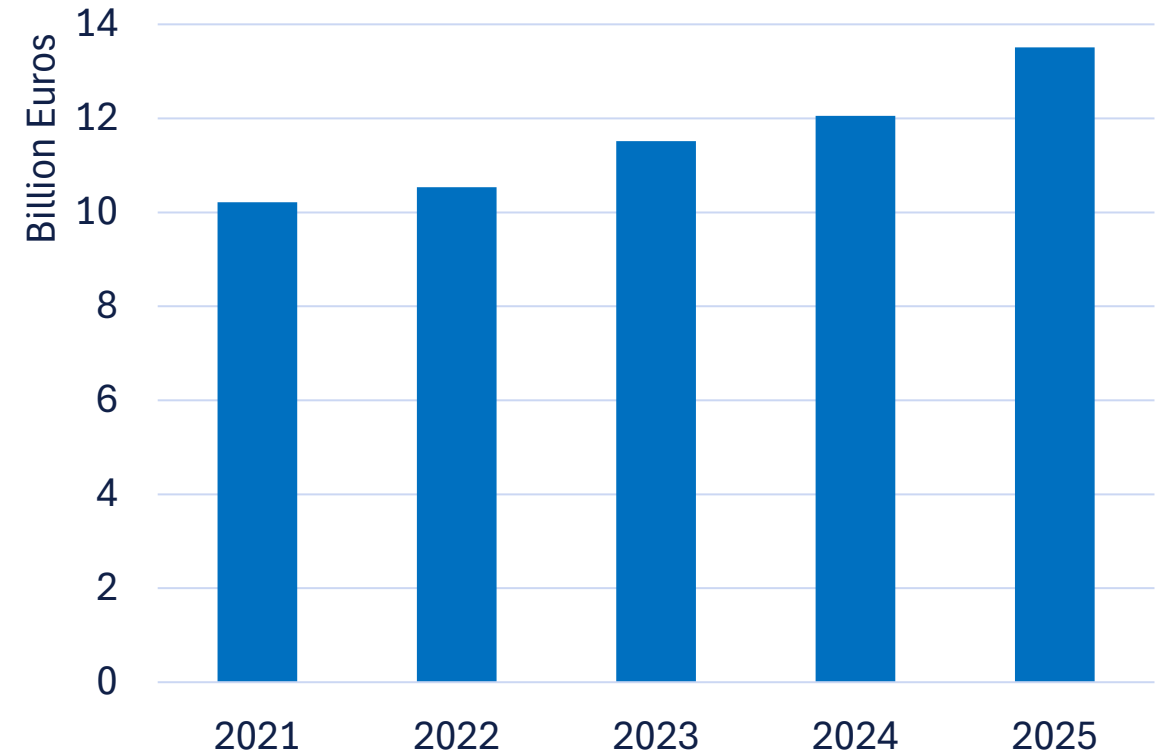
A Look Back at 2025

- European **public investment** in space posted a **double-digit growth rate** for the first time in the past 5 years
- **Private investment** attracted by European space companies reached its **second-highest annual total on record**
- European primes reached a **remarkable 65% market share** on their accessible upstream market segments

Europe's position in space

Securing public investment

- **€13.5 billion** of European space budget in 2025 (civil and defence)
- A **12% growth** compared with 2024, primarily driven by increased national defence budgets, largely led by Germany



European space budget, civil and defence

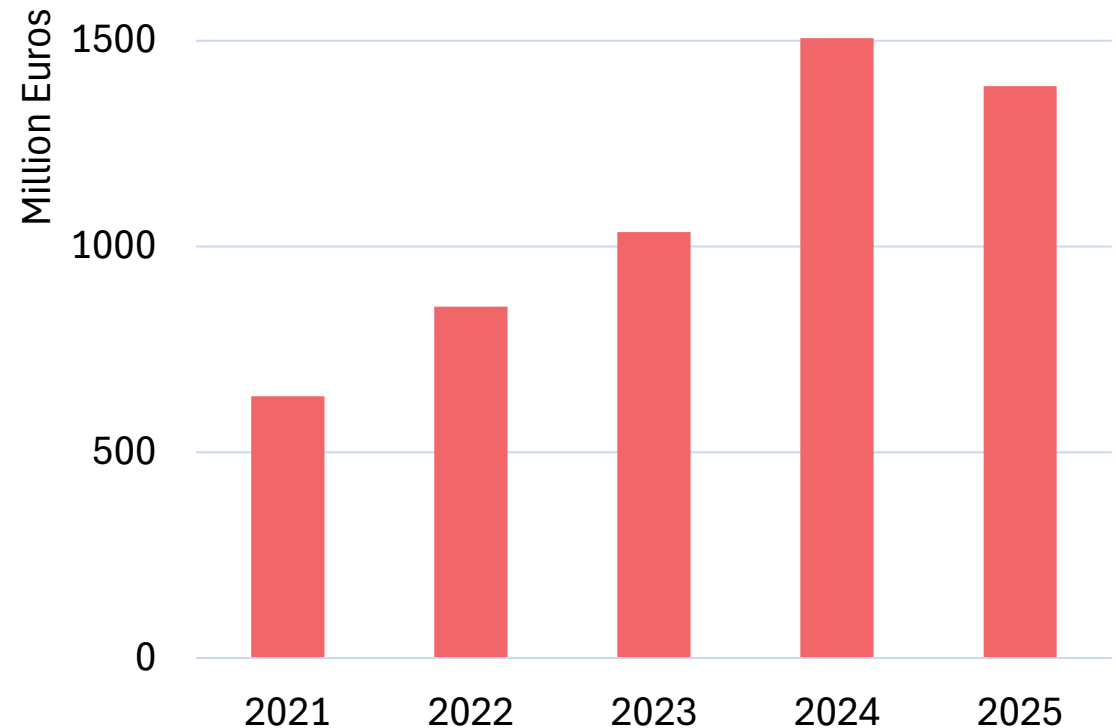
Sources: The European space budget consists of national space programmes (civil and defence) from EU-27 countries, Norway, Switzerland and the United Kingdom collected by Eurospace, as well as ESA (including Third Party activities), Eumetsat and the EU Space Programme budget (including the share of Horizon Europe dedicated to space activities).

Europe's position in space

Attracting private capital

- **€1.4 billion** raised by European space ventures in 2025
- A slight drop of 8% compared with 2024, still **posting the second-highest annual total on record**

The total raised by European space ventures in 2025 has already been **surpassed in the first half of 2026** (€1.6 billion) with major investment rounds notably for ICEYE, The Exploration Company, Open Cosmos and Isar Aerospace.



Private investment in European space ventures

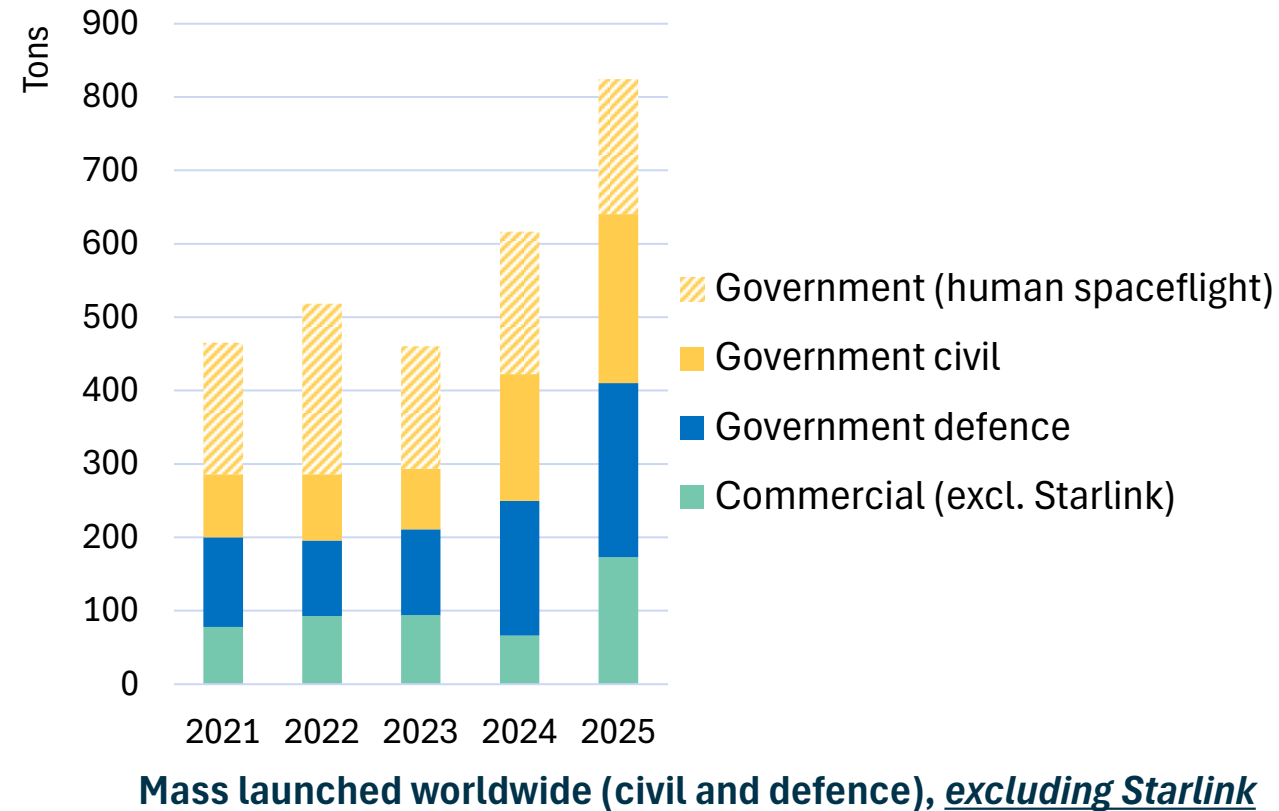
Note: The figures only include companies which: i) Raised VC or were founded specifically as an innovation subsidiary; ii) Were founded after 2000; iii) Did not exit (acquired or public offering).

Source: ESPI.

Focus on the upstream market

Upstream activity in 2025

- >320 launches (+**25%** from 2024)
- >4,500 satellites launched (+**58%** from 2024)
- >2,700 tons launched (+**31%** from 2024) of which 70% for Starlink
- Excluding Starlink, space activity in 2025 posted its **highest growth rate for the second consecutive year**

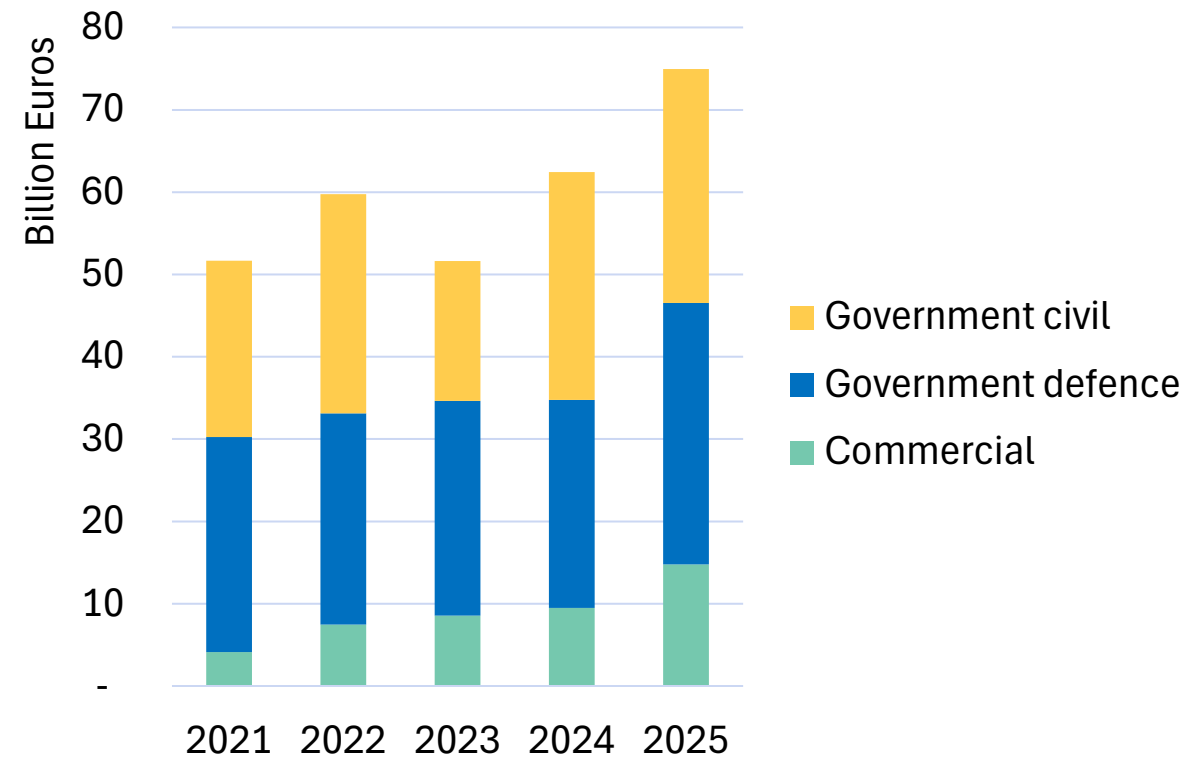


Source: In this figure the underlying data are copyright Eurospace. No rights in the underlying data are granted to third parties through the publication of this presentation. Third parties seeking to reproduce or further exploit the underlying data should contact Eurospace. The graphical rendering is copyright ESA.

Focus on the upstream market

Upstream market value in 2025

- €75 billion of global upstream market value (**+20%** from 2024)
- A **double-digit growth rate** for the second consecutive year
- The upstream market in value remains **largely driven by institutional demand**
- Yet, **commercial upstream value grew by 56%** in 2025



Global upstream value, by customer type

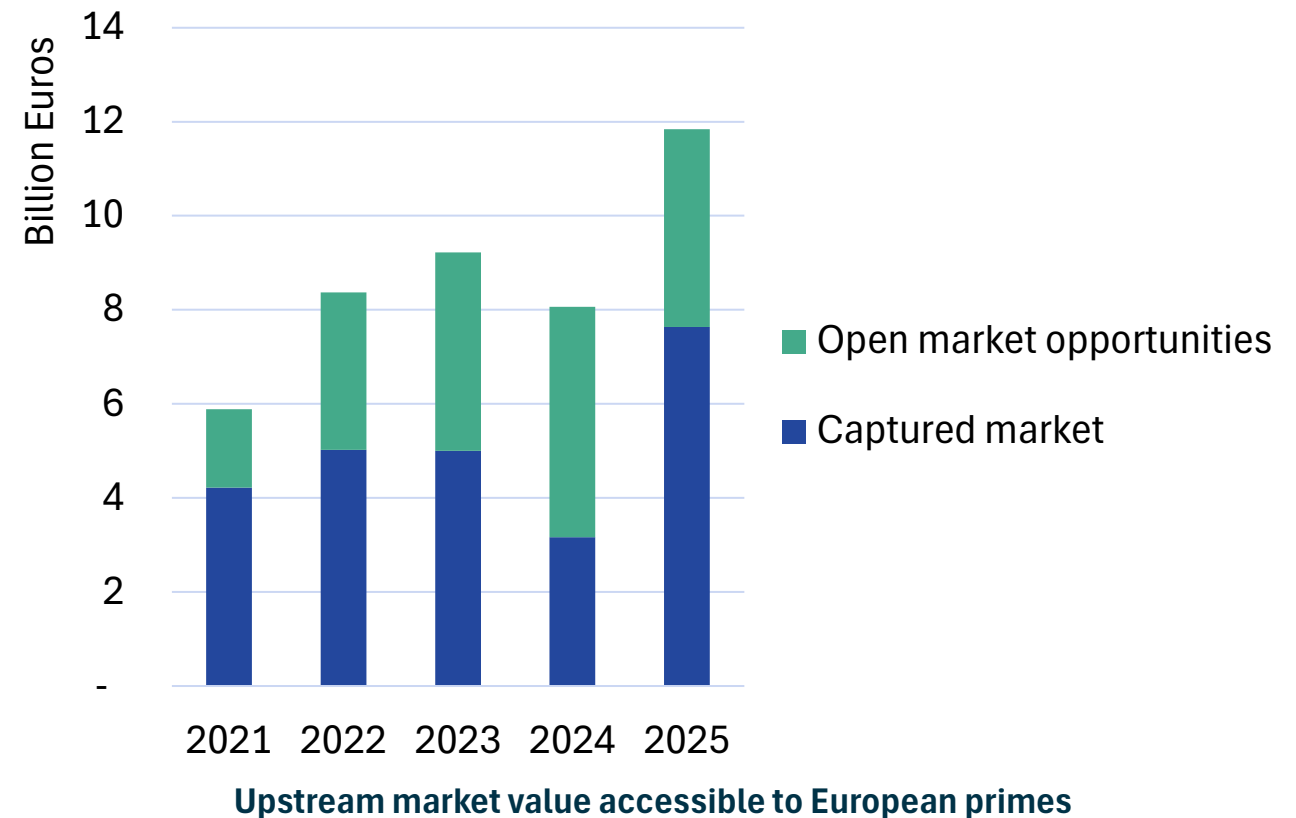
Note: Upstream includes launch services and satellite manufacturing market value. The value of the complete spacecraft as well as the value of its launch are allocated to the launch year.

Source: In this figure the underlying data are copyright Eurospace. No rights in the underlying data are granted to third parties through the publication of this presentation. Third parties seeking to reproduce or further exploit the underlying data should contact Eurospace. The graphical rendering is copyright ESA.

Focus on the upstream market

Europe's competitiveness on the upstream in 2025

- European primes benefit from a government demand 5 times lower than in China, and 4 times lower than in the US, resulting in the **urge to constantly remain competitive**.
- In 2025, **Europe's market share** on its accessible market reached **65%** (33% in 2024).



Note: Upstream includes launch services and satellite manufacturing market value. The value of the complete spacecraft as well as the value of its launch are allocated to the launch year.

Source: In this figure the underlying data are copyright Eurospace. No rights in the underlying data are granted to third parties through the publication of this presentation. Third parties seeking to reproduce or further exploit the underlying data should contact Eurospace. The graphical rendering is copyright ESA.

Market Insights

ESA's Report on the Space Economy

- ESA closely and **continuously monitors** the development of the space markets.
- Published annually, ESA's Report on the Space Economy provides an **annual update** on the **status and trends** of the space economy, globally and **specifically Europe's position**.





EUROPEAN SPACE AGENCY

THANK YOU!

SPACE ECONOMY

[ESA Space Economy Portal](#)

INVESTOR FORUM 2026

Market Insights



Rodrigo da Costa
Executive Director,
EU Agency for the Space Programme
(EUSPA)

Supported by



Linking space to user needs

EU Space Market Insights: the Downstream Overview

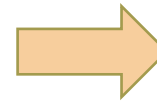
Rodrigo da Costa, Executive Director, EUSPA



EUSPA provides strategic analysis of the space market



- EO and GNSS **downstream market analysis** across 16 market segments (e.g. Agriculture, Aviation and Drones, Rail, Road, etc.)
- Deep-dive into Secure SATCOM and Space Situational Awareness
- Analysis of both demand and supply side
- Forecasting analysis covering 10 years and **key market drivers**



Macroeconomic forces shaping space markets

Geopolitical instability

Energy insecurity and inflationary pressures create uncertainties and need for enhanced risk assessment.

GNSS, EO and Secure SATCOM become enablers for resilience, real-time situational awareness and risk management.

Deglobalisation

Strategic autonomy and trade tensions are **disrupting global supply chains**.

Market fragmentation limits the innovation and access to key technologies.

A cascading effects may **impact downstream industries** with increased costs for receivers, sensors, and ground equipment.

Even more need for a European strong market and made in Europe downstream products.

Climate change

Affects economic activity, infrastructure and public safety, with **risks related to food security, water availability, health and critical infrastructure**.

EO systems play a central role in monitoring environment and climate change, while GNSS supports disaster response, infrastructure resilience and environmental management.

Emerging technologies impacting space market

Artificial Intelligence

AI already plays a central role in **exploiting EO and GNSS data** with advanced data processing, pattern recognition and predictive analytics.

In agricultural, environmental and infrastructure monitoring, as well as disaster management, **AI enables faster** processing cycles and accurate insights for **routine operations and crisis response.**

LEO revolution: connectivity, observation and secure space services

GNSS. LEO-PNT is expected to provide higher capacity, lower latency, enhanced resilience in multi-orbit architectures

EO. Integration of AI and cloud-based processing for near real-time high-revisit

SATCOM. Secure applications and cost-effective broadband connectivity

SSA. LEO-SSA support long-term orbital sustainability, debris-mitigation strategies, future space traffic management

European and global EO market insights



EO demand

EO data and services market expected to grow from €3.5bn in 2024 up to almost **€8 bn in 2034**

Market pushed by a fast growth in defence/dual use and by the need for operational efficiency in segments like **agriculture, energy** and raw materials, climate and **infrastructure**

Annual market growth

EO services revenues are growing faster than data revenues (average annual rate 9.3% vs 6%)

Accessibility of EO-based services for civilian users has improved thanks to dual use spillovers and **LEO constellations, innovative business models and AI-driven technology**

Role of European industries

Europe and USA account for 83% of the global EO market supply

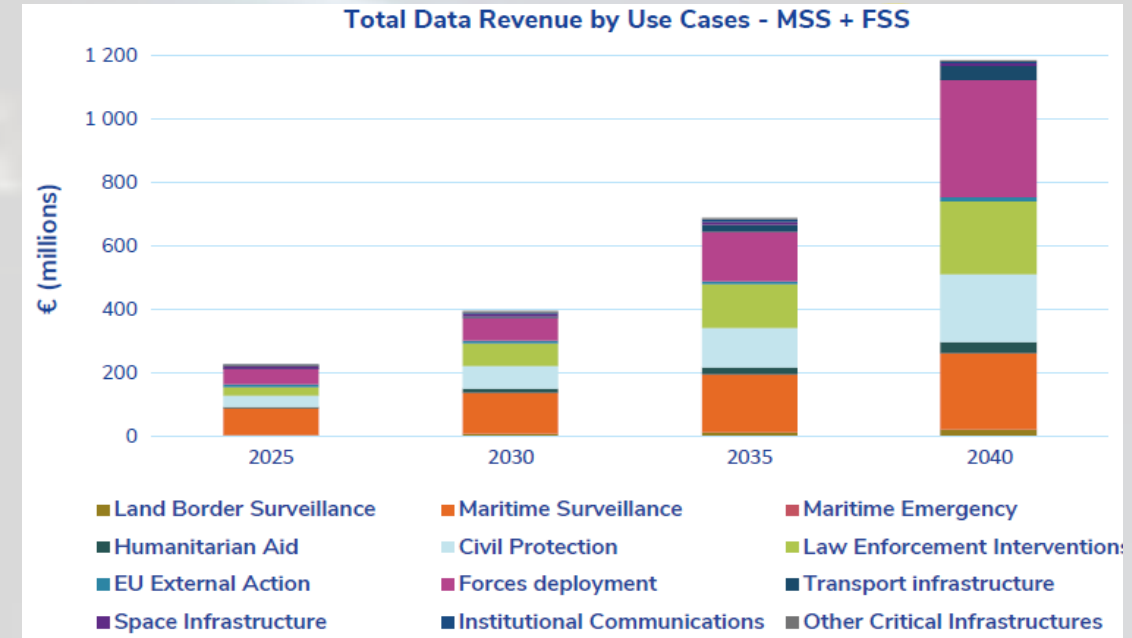
Europe dominates the EO analysis and decision-support market (>60%), leveraging specialised SMEs to deliver tailored solutions across key sectors

European and global GNSS market insights



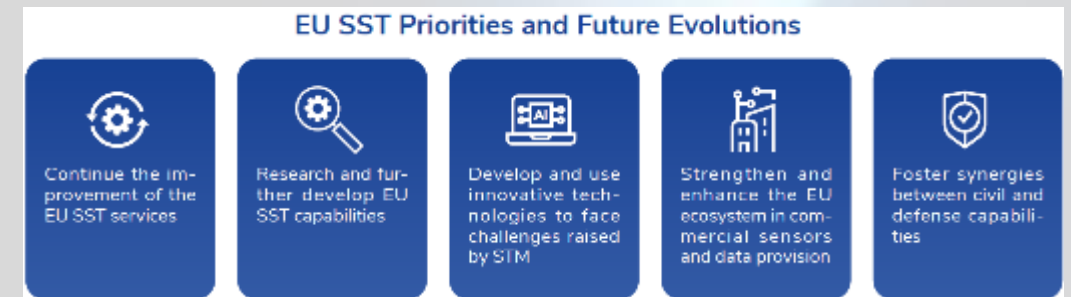
Secure satellite connectivity

- Secure Satcom data service revenues for European users set for 6x growth to nearly €1.2bn by 2040
- Maritime surveillance is the leading market in 2025
- Law enforcement, civil protections and forces deployment will grow and be leading by 2040
- Growth is driven by regulatory push for **security and resilience**



SSA market drivers

- Evolution of SSA/SST is driven by an increasing congested space environment
- Boosted by data integration and processing, advances in sensor technologies, and improvements in detection, characterisation, modelling and automation
- Space traffic coordination is becoming essential for commercial, defence and resilience of space assets and related services

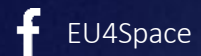




Linking space to user needs

Get in touch with us

www.euspa.europa.eu



INVESTOR FORUM 2026

Market Insights



Carla Filotico
Senior Partner and Managing Director,
Novaspace

Supported by



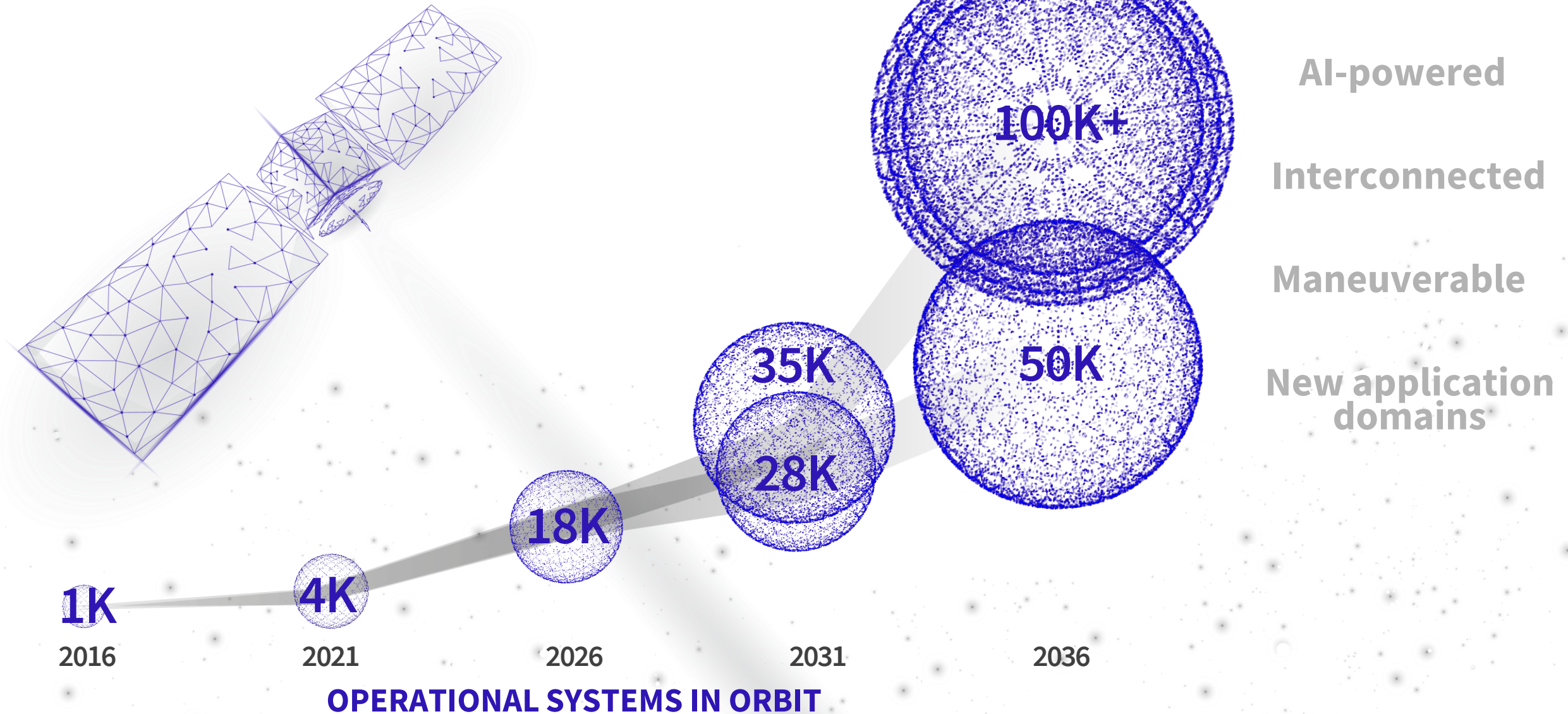
NOVASPACE |

A Defining Moment For the Space Sector

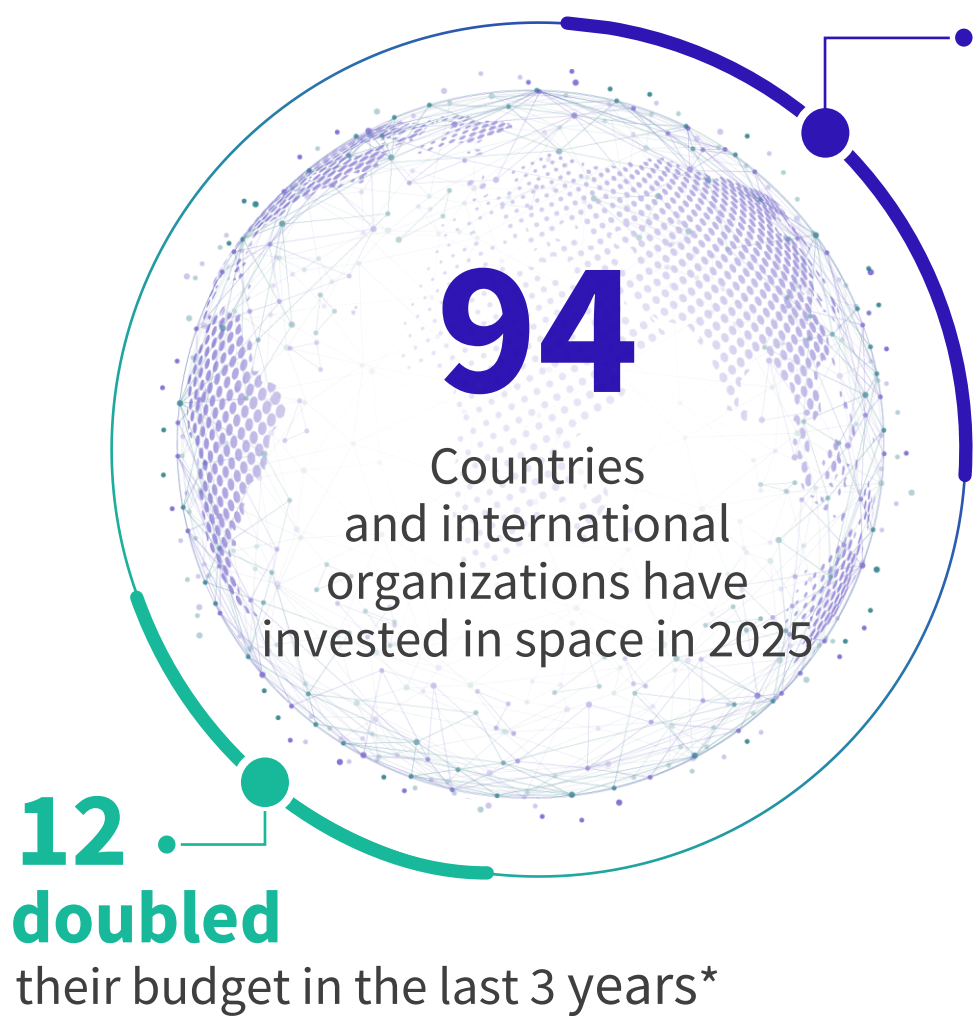
Carla Filotico – Senior Partner & MD, Novaspac

Paris | September 18, 2026

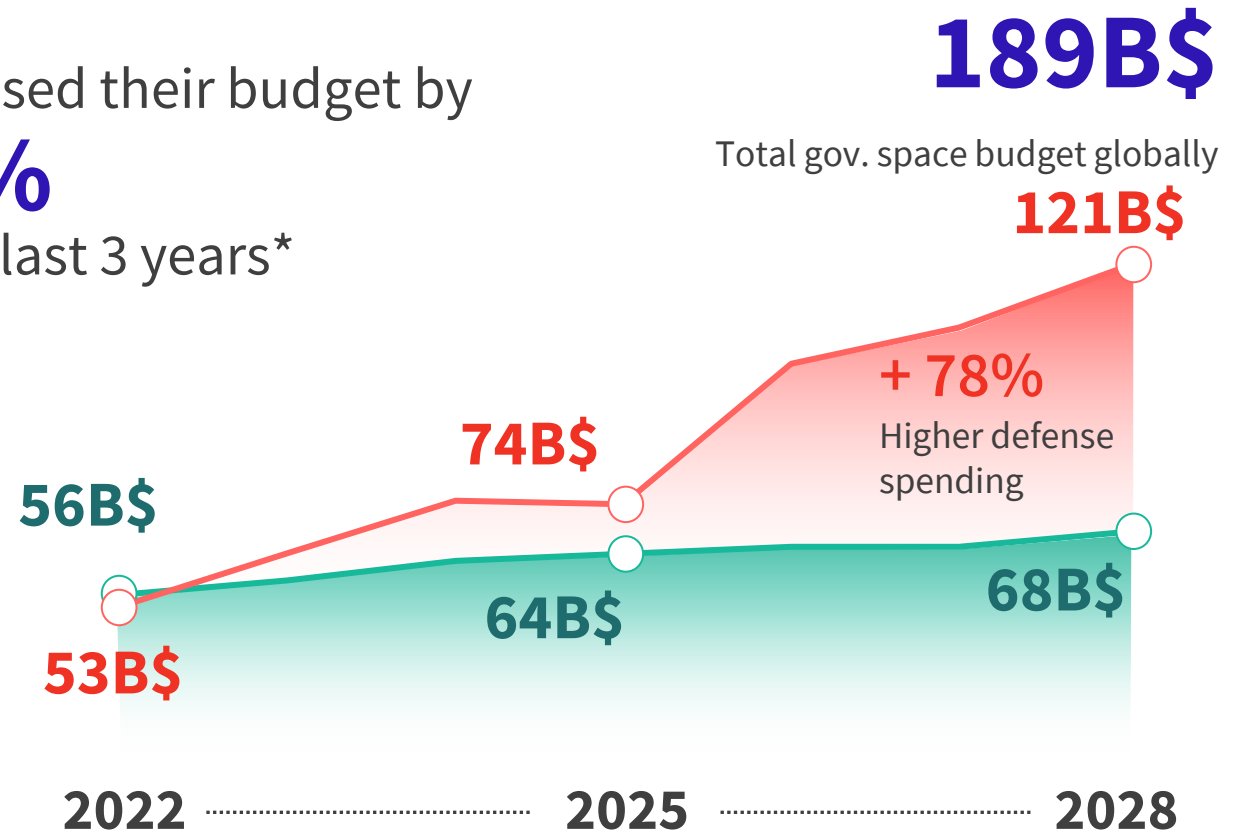
You Thought You Knew What Space is About?



Governments | Investment Aligning with Ambitious Capability Building



28
Increased their budget by
50%
in the last 3 years*



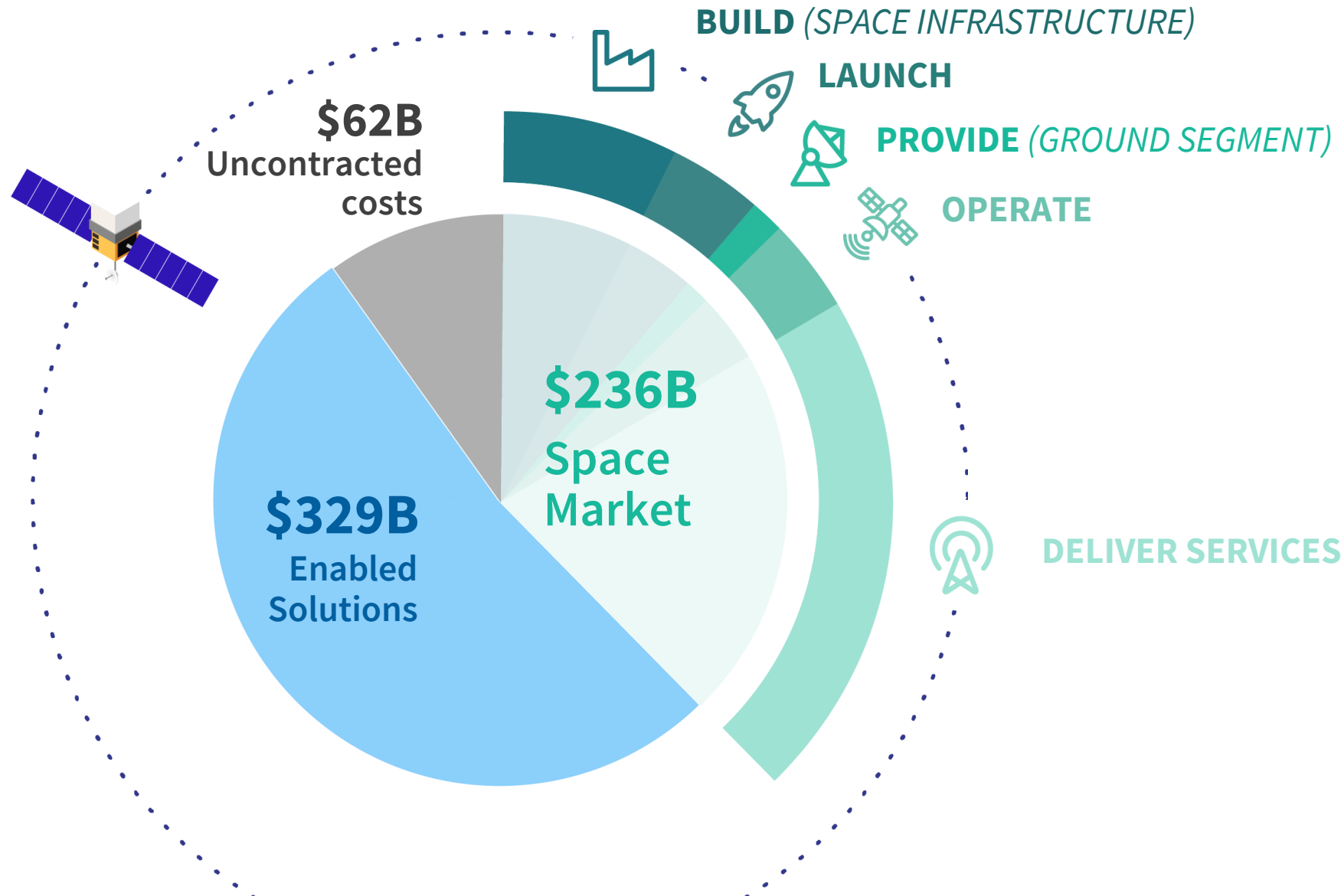
*selection of countries investing > USD 2 million in 2022 and > USD 10 million in 2025
Source: Novaspace Market Intelligence

And Fuels the Expansion of the Global Space Economy

\$626B 2025

Global Space Economy

Heading to
\$866B 2030



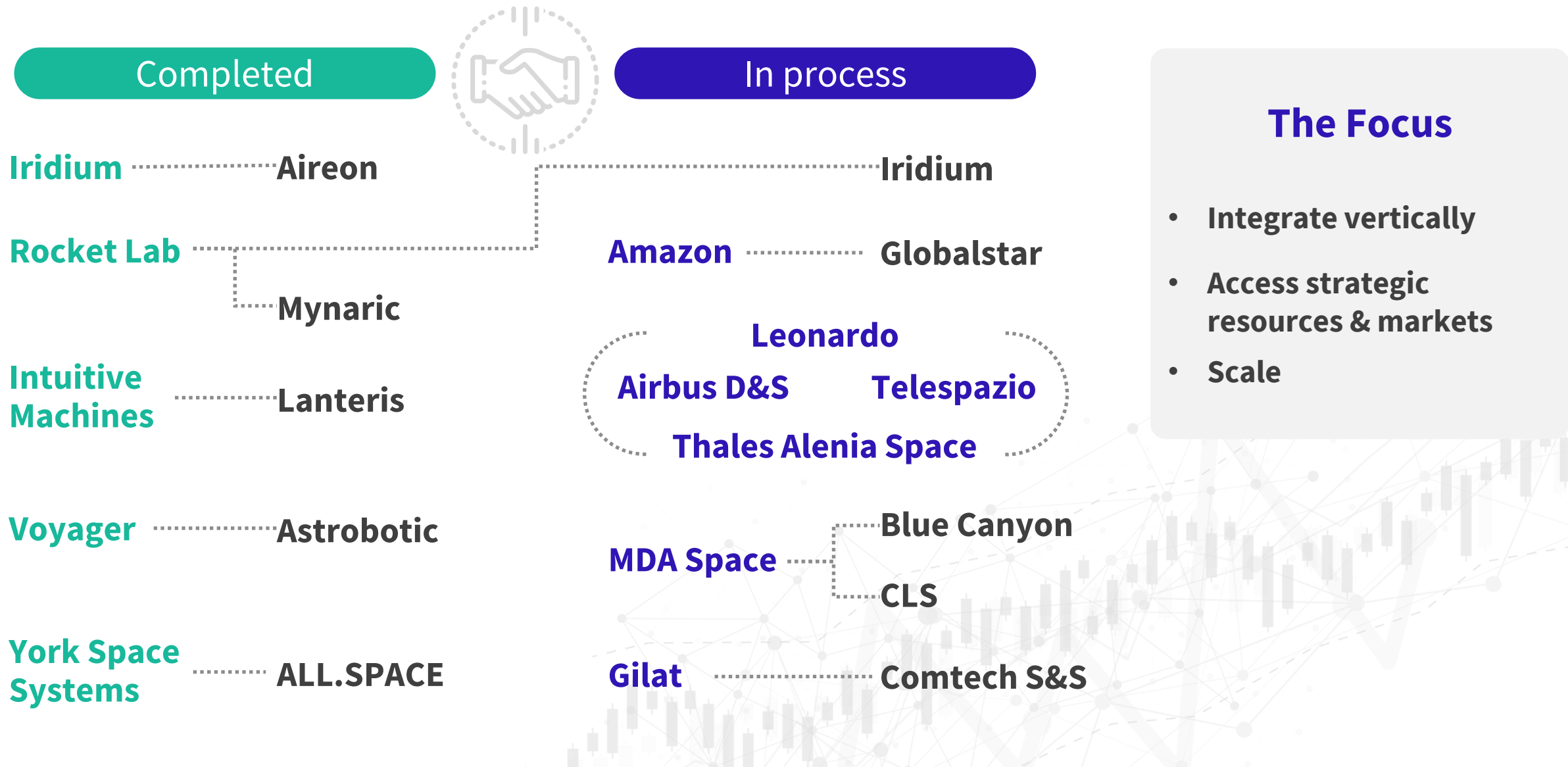
Valuations | Shaking the Space Ecosystem - Focus on Space “Pure Players”

(Sample list, high level estimates based on recent public releases & company listings on 3 Sept. 2026)



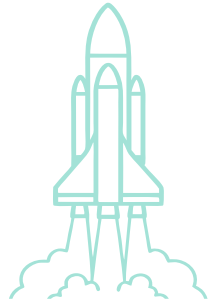
Notes: High level estimates based on public information for the purpose of this presentation.
This does represent an official opinion or valuation developed by Novaspac.

Transactions | Sample of Recent M&As Reshaping the Industry



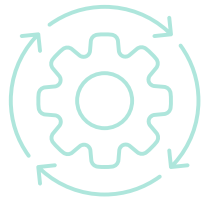
Accessing Space | Abundance or Scarcity?

So far 2026 as broken every launch records



205

launches
globally in 2026



100

launchers under
development



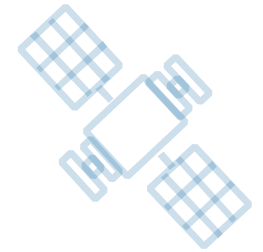
\$3.4B

raised by
commercial LSPs

Yet, access to space is gathered by few players

90%

of satellites were
launched by
5 launchers



40

operational
launchers



66%

of launches
self-performed
by SpaceX



Constellations | Now a Sovereign as Much as Commercial Play

Private constellations

Ambitious programs in all the application domains

Sovereign constellations rising

Sample of recent announcements



United States - Golden Dome & PWSA

PWSA Tracking layer contracts for 72 sats - PWSA Accelerated Missile Defense T3 contracts for 36 sats – Space Based Interceptor OTA agreements



Canada

ESCP-P LEO component with 69 comsats added to TelesatLEO program; MEO component planned



Germany

Spock1 – SAR constellation under procurement
Milsatcom constellation planned



Japan

Tri-Sat SAR and optical constellation through a PFI



EU – Iris2

Secure satcom PPP/Concession with the SpaceRISE consortium. 300 LEO + 18 MEO sats now on order.



India

SBS-III program with 52 surveillance satellites



Sweden

~10 SAR and Optical satellites under procurement

Information & Intelligence | The Rise of Full Stack ISR Providers to Fuel Defense Needs



~**10** EO operators with now
\$100M+ revenue

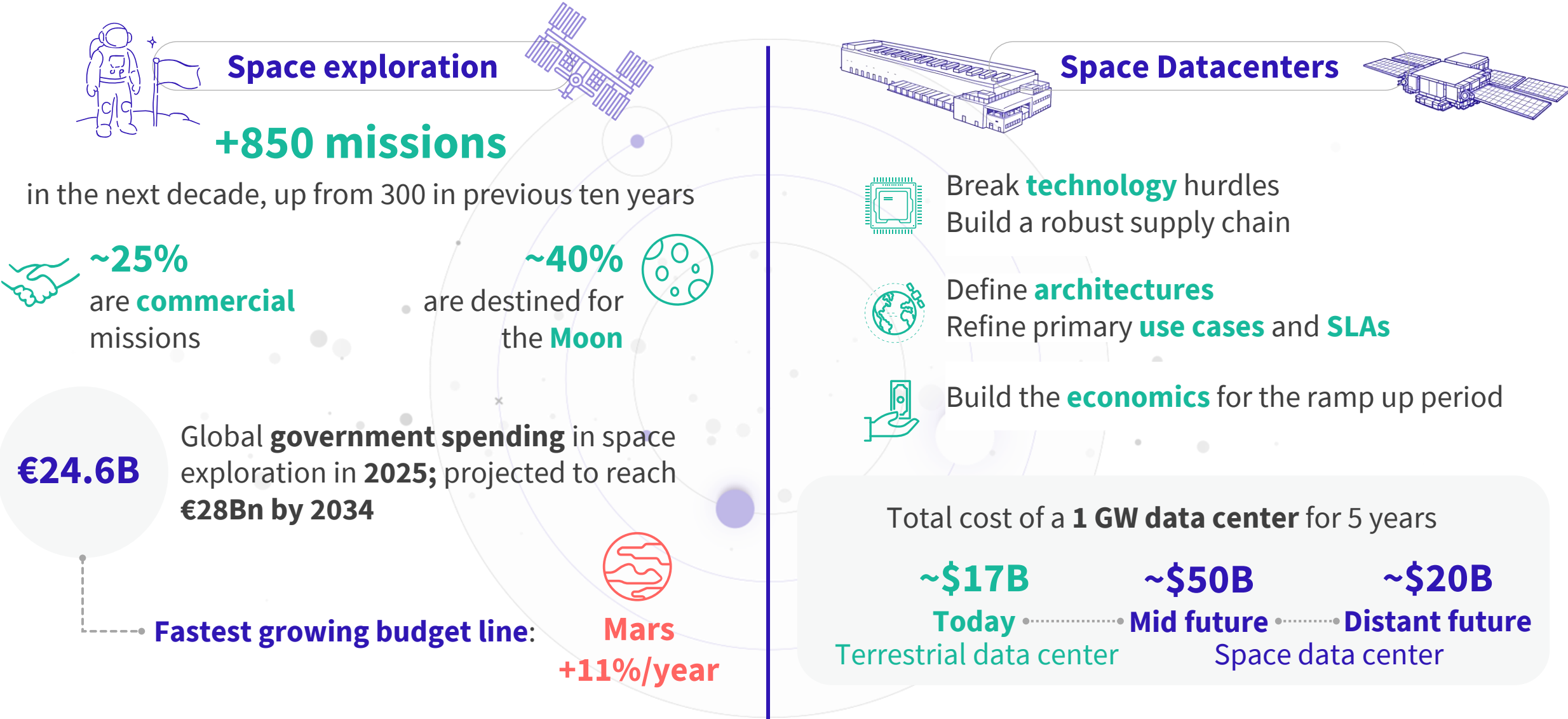


Hybrid offerings with
infrastructure
as a key revenue driver



New Sensors rising
Real time as new horizon
AI at every step

Beyond | Space Development on Multiple Fronts



Beyond | Resilience Is Becoming a Strategic Imperative

EXTREME EVENTS ↑

Frequency, severity and exposure

VALUE OF SPACE ↑

From monitoring to anticipation, response and recovery

INTEGRATION GAP REMAINS

Capabilities exist. The ecosystem is still fragmented.



The opportunity is expanding. The stakes are rising.



**GOVERNMENT IS
SETTING THE PACE**



**SCALE IS REDEFINING
LEADERSHIP**



**THE ECOSYSTEM IS
RECONFIGURING**



**NEW MARKETS ARE
OPENING**

Why Europe? Why Now?

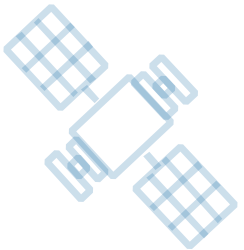


A **mature industrial base**, vibrant **emerging start-ups/ scale-ups** ecosystem
New cycle of sovereign demand, defence spending and commercialisation. Yet **access to capital remains limited**

20%

Global space
market share

**Strong primes +
‘000 SMEs**



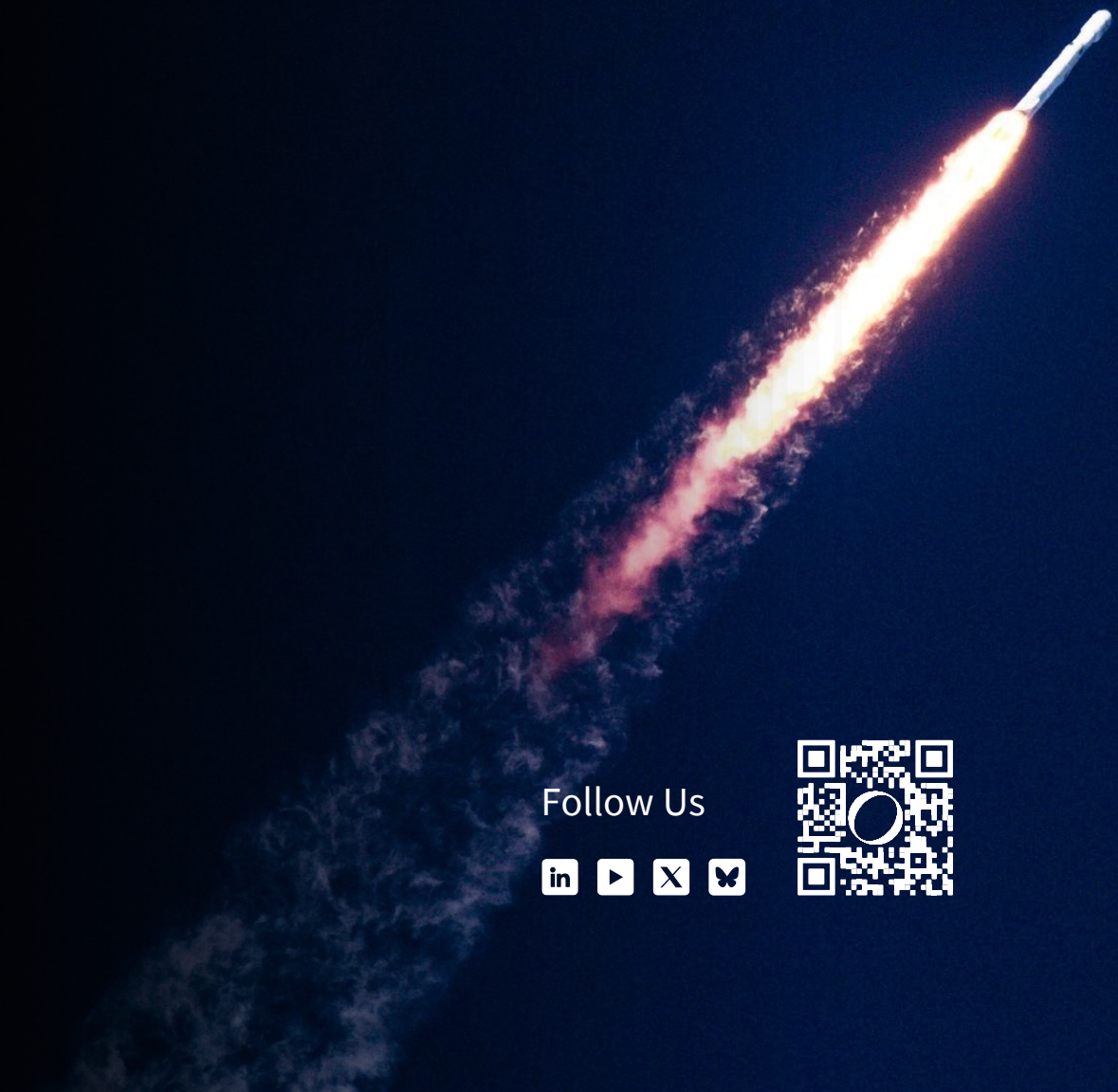
Several structural forces are converging:

- **Sovereignty** to the centre of European policy
- Institutional **programmes increasingly designed to catalyse commercial markets**
- Technologies and business models shifting from bespoke hardware **towards constellations, recurring services and integrated digital infrastructure**

NOVASPACE

Thank you

Follow Us



INVESTOR FORUM 2026

Serialisation and New Technologies



Dietmar Pilz
Director of Technology, Engineering
and Quality,
Head of ESTEC,
ESA

Supported by



General Space Industry Factors



Global and European Market are expanding



Disruption, Industrialisation and Risk Taking



Defense demand driving the market



Space Race (Dual-Use, Security, AI, Exploration..)



Importance of Space Assets for Geopolitics



Systems of Systems and Interoperability



ESA R&D is supporting the growth through Successful Ministerial 2025



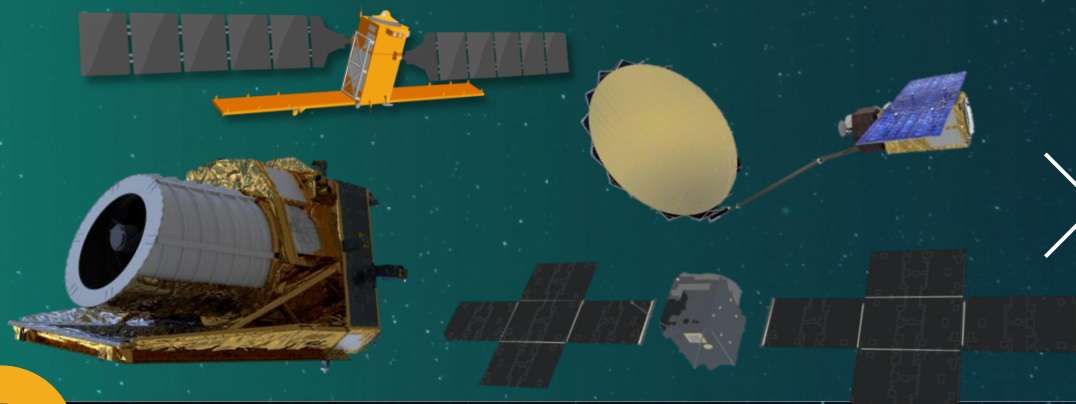
ESA Technology 5 Bn€



Space Industry: Additional market with new opportunities

The space market is expanding beyond “haute couture” into also the space “prêt à porter”

Science with Cutting Edge Requirements



Bespoke Prototypes
that cannot fail

- Manufacturing
- Conservatism
- Large Verification effort
- Large Entry Barriers



Defense, Navigation, Telecom, Space Data Centers



Huge # of Launches
LEO Constellations

- Serialisation
- Iterative approach
- Products
- Risk possible
- New Players

From “Haute Couture” to “prêt-à-porter”

- One mission
- One satellite
- One customer
- Bespoke engineering
- Small volumes
- Large Spaccraft



- Product families
- Constellations
- Recurring demand
- Reusable designs
- Industrialisation
- CubeSat & Small Sats

New technology capabilities are required

Driving European industrial scale-up



Industrialisation

Automation
Digital engineering
Model-based design
AI supported development
Manufacturing Readiness



Interoperability

Promote interoperable equipment
Interface Standardisation
Support industrialisation developments
Systems of System Design

Needs for Scaling-up & Constellations

- Manufacturing readiness
- Resilient Supply chain
- Qualification at volume
- Standardisation & Interoperability
- Low-cost COTS
- Fast delivery

Huge Chance for Growth and New Players





> Artificial Intelligence

AI for mission design
AI for mission operations
AI for operational efficiency
AI for autonomous systems



> Quantum Technologies

Quantum Sensors
Quantum Communication
Quantum positioning, navigation and timing
Quantum Computing



> Cybersecurity

Advancing space system capabilities.
On-board security protection
RF and optical link protection
Quantum-resistant crypto units



> Dual-Use

Resilient space infrastructures
Space domain awareness
Rapid response & operational support
Earth observation & surveillance

+ *Innovative propulsion, electronics, materials, robotics, additive manufacturing, thermal ...*

Summary



- **Space is growing** in all market segments (Exploration, observation, infrastructure, comms/ navigation)
- Most prominent is the added **LEO constellation market** and respective **launcher demand**
- New paradigm of **serialisation** is offering great opportunities also for new and out of segment players



The background of the slide is an aerial photograph of the ESTEC campus. It shows a large complex of modern buildings with grey roofs, several large parking lots filled with cars, and green spaces with trees. A road with a roundabout is visible on the left side. The overall scene is a mix of urban development and greenery.

Thank you!

Dietmar Pilz

Director of Technology, Engineering and Quality

Head of ESTEC

Dietmar.Pilz@esa.int

INVESTOR FORUM 2026

Serialisation and New Technologies



Anna Maria Roscio
Executive Director
Corporate Sales & Marketing,
Intesa Sanpaolo



Bruno Trabel
Head of Finance and
Transformation Space
Systems,
Airbus Defence and Space



Raycho Raychev
CEO,
EnduroSat



Catherine Bender
Head of Financial Institutions
Western Europe,
European Investment Bank
(EIB)



Massimo Comparini
Managing Director Space
Division,
Leonardo



Dr. Jörg Goschin
CEO,
KfW Capital

Supported by



moderated by **Gianluigi Baldesi**
Head of Ventures and Financing Office, ESA

INVESTOR FORUM 2026

In-Orbit Servicing



Holger Krag
Head of Space Safety Programme,
ESA

Supported by





ISAM – Strategy, Opportunities and Markets

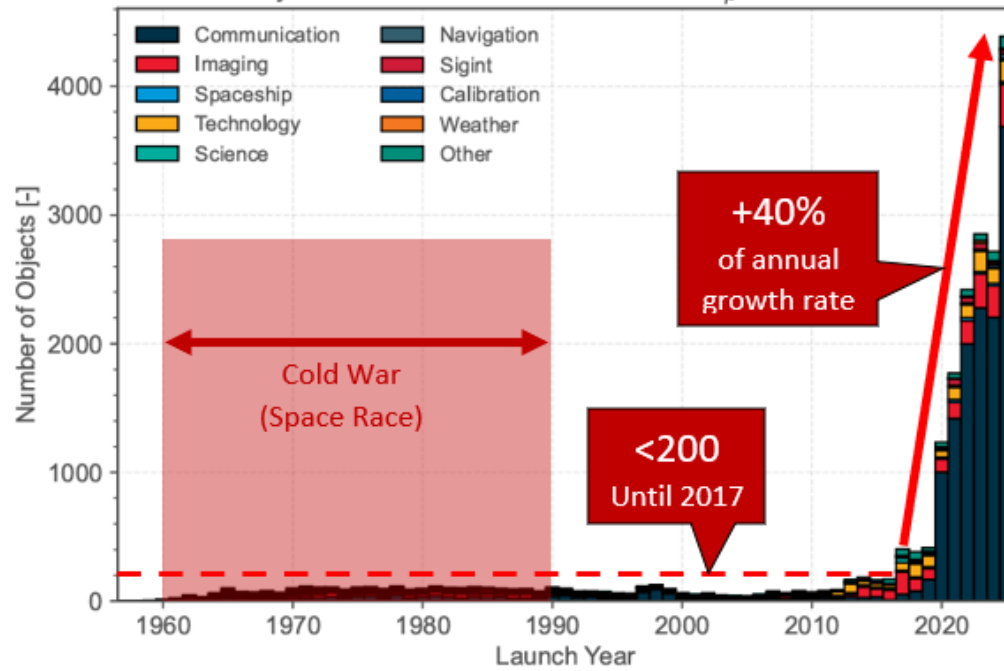
Holger Krag – Space Safety Programme Manager

18/09/2026

EUROPEAN SPACE AGENCY

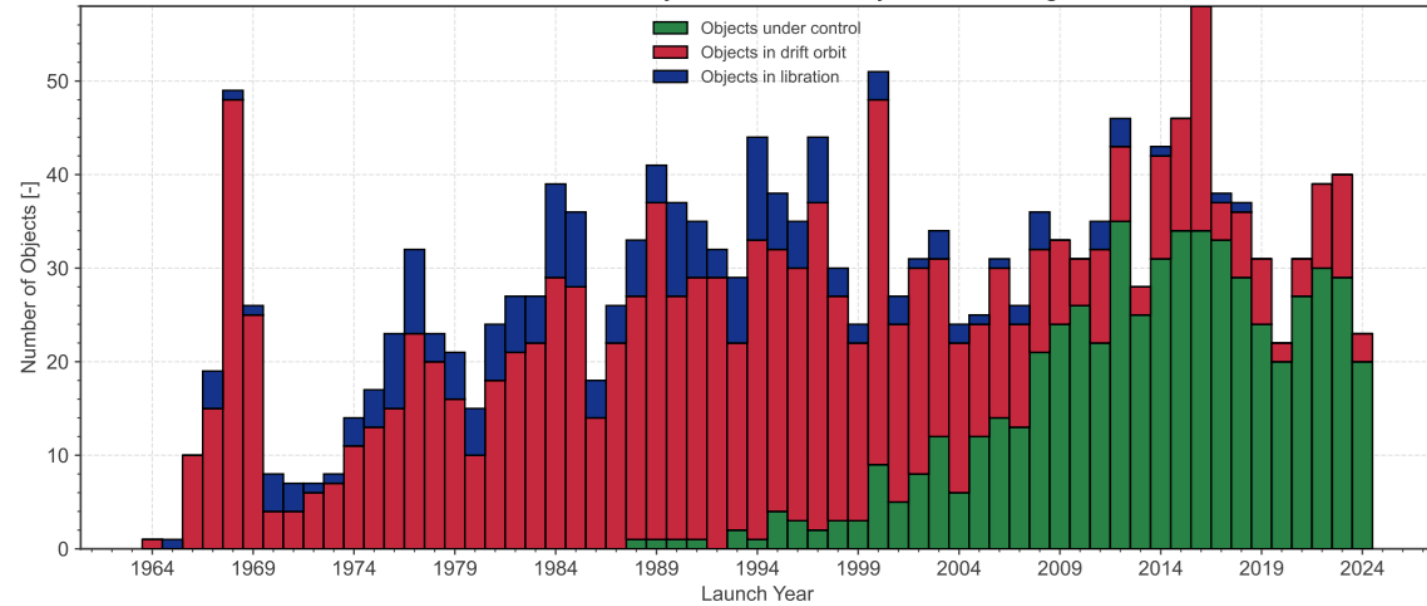
The case for ISAM

Payload Launch Traffic into $200 \leq h_p \leq 1750\text{km}$



ESA Space environment Report 2026

Classification of Objects near the Geosynchronous Ring





In-Space Operations & Services: the serviceable and interoperable orbital infrastructure of tomorrow, NOVASPACE

THE 5 GOALS WE AIM TO REACH BY 2040

03. STRENGTHEN EUROPEAN AUTONOMY AND RESILIENCE

02. EXPLORE AND DISCOVER

04. BOOST EUROPEAN GROWTH AND COMPETITIVENESS

05.
INSPIRE
EUROPE

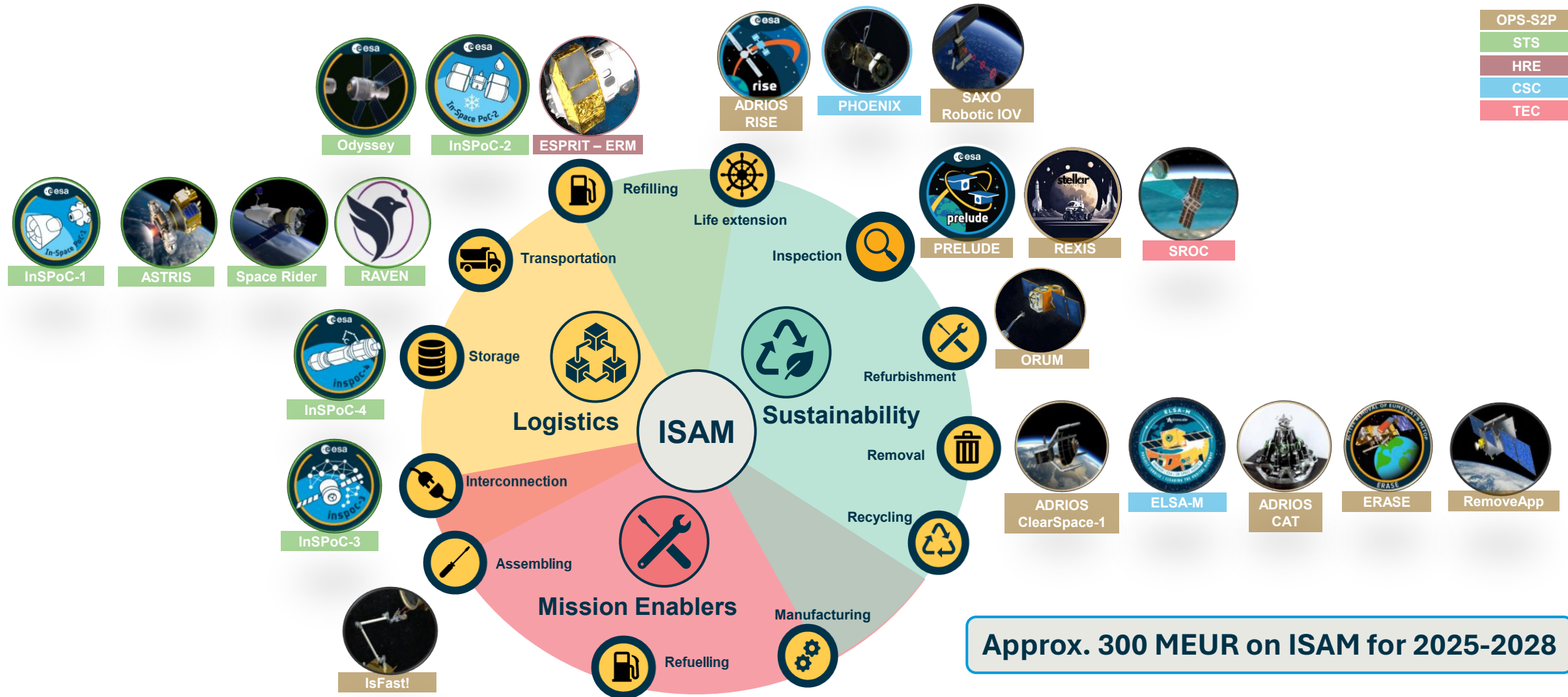
- ▶ Stimulate commercial in-orbit services in low Earth orbit (LEO)

4.3 Position Europe as a commercial hub in the booming global space economy, able to attract significant private investment.

- ▶ Work With Member States and the EU to attract private investments by expanding and supporting:

- Public-private partnerships
- Venture funds and incentive Programmes

ESA ISAM main missions



ISAM Advancements in the World



The DARPA Robotic Servicing of Geosynchronous Satellites (RSGS) payload, awaiting integration into Northrop Grumman's MRV.



USA

- Northrop Grumman MRV + 3 Mission Extension Pods launched 21 July 2026: reusable robotic servicing and life extension in GEO.
- Starfish Space: \$54.5M Space Force Otter award + \$52.5M SDA deorbit-as-a-service contract.
- Astroscale US / Orbit Fab preparing hydrazine refuelling demonstrations using RAFTI and GRIP interfaces.



China

- Shijian-21 and Shijian-25 performed close GEO operations and apparent docking in 2025 for a refuelling / life-extension experiment.
- Open sources support advanced RPO and docking; the actual fluid transfer remains unconfirmed in official technical reporting.



Japan

- ADRAS-J completed close inspection of a non-cooperative upper stage; ADRAS-J2 moves from inspection to capture and removal.
- JAXA contract ≈ ¥13.2B; FY2027 launch target to capture and deorbit an ~3-ton H-IIA upper stage.



India

- OrbitAID is developing the SIDRP docking/refuelling interface and tanker-satellite architecture for inspection, mobility and life extension.
- A two-spacecraft end-to-end docking, propellant-transfer and orbit-raising demonstration is being prepared for 2027.

MARKET DIRECTION

01

Life extension

GEO is the first repeatable market

02

Refuelling

Ports + depots become infrastructure

03

Disposal

Government buys outcomes, not only demos

04

Autonomy

RPO software is a core differentiator

From demos to services

ESA Programmes and opportunities for private investment

RISE (D-Orbit), service contract for GEO life-extension



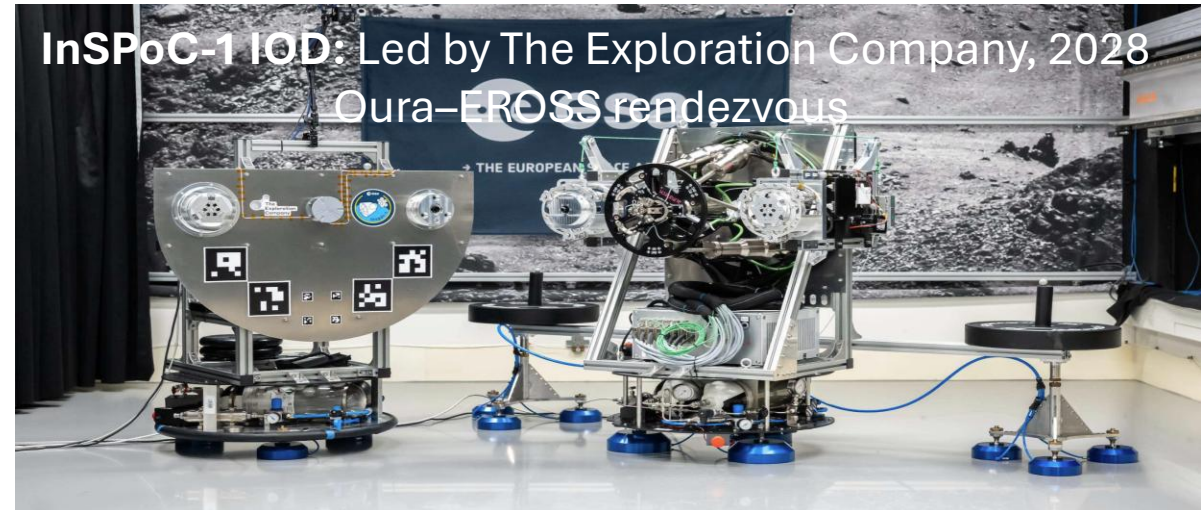
ClearSpace-1 (OHB / ClearSpace) Europe's first active debris removal mission



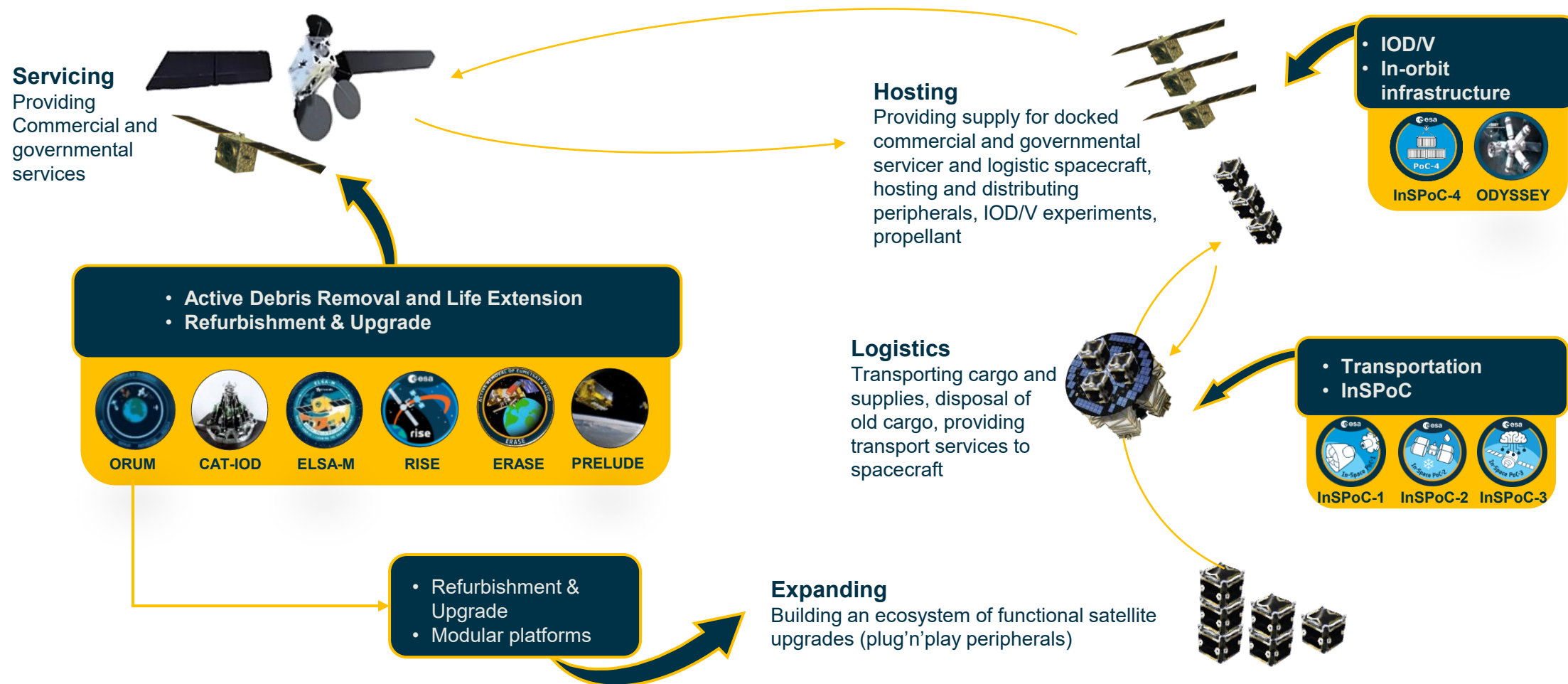
CAT removal of a cooperative, prepared target (LUR)



InSPoC-1 IOD: Led by The Exploration Company, 2028
Oura-EROS rendezvous



ESA-EU architecture vision on ISAM



Joint declaration between ESA and EC



To advance development of sovereign ISOS for the benefits of the European space ecosystem including the EU flagships, and to align as much as possible efforts across Europe

10 June at ILA Berlin

European Commission and the European Space Agency (ESA) signed the declaration “sealing their long-standing in-space cooperation”



10 September at Space Summit

ISOS Celebration at the International Space Summit





EUROPEAN SPACE AGENCY

THANK YOU!

holger.krag@esa.int

INVESTOR FORUM 2026

In-Orbit Servicing



Luca Rossettini
CEO and Founder,
D-Orbit



Nick Shave
UK Managing Director,
Astroscale



Zuzana Mazanova
Head of Unit - Space Single
Market, DG DEFIS,
European Commission



Adam Niewiński
Co-Founder and
Managing Partner,
OTB Ventures



Jean-Luc Maria
CEO,
Exotrail

Supported by



moderated by **Quentin Verspieren**
Head of Space Safety Programme Coordination Office, ESA

INVESTOR FORUM 2026

Leveraging Public Demand to Unlock Commercial EO Markets



Simonetta Cheli
Director of Earth Observation
Programmes,
ESA

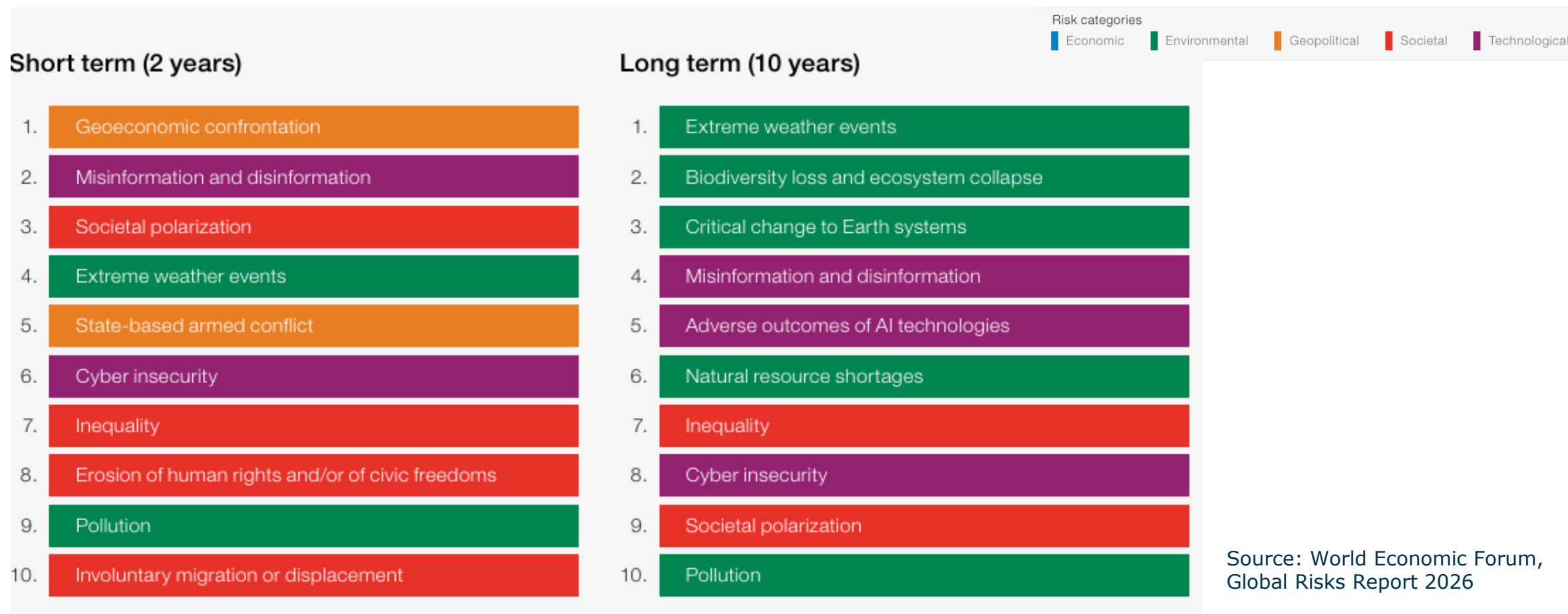
Supported by



Earth Observation Addressing Identified Global Risks

Global risks ranked by severity, short term (2 years) and long term (10 years)

"Please estimate the likely impact (severity) of the following risks over a 2-year and 10-year period."



Source: World Economic Forum, Global Risks Report 2026

Earth Observation in the Wider Space Economy

Global

Upstream market

By 2034

5,770

satellites to be launched

Total over 2025–2034

€121.9B

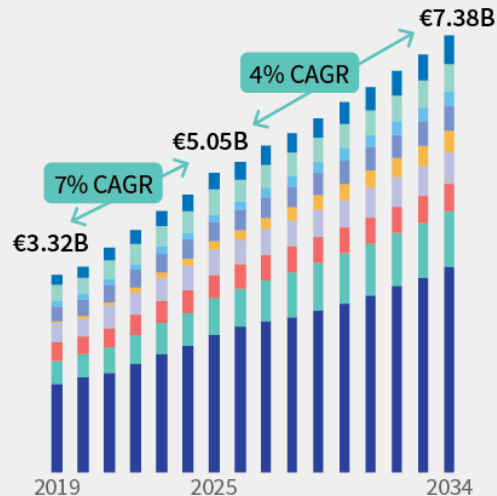
in manufacturing revenues

€38.2B

in launch revenues

€5.05B

Downstream market size 2025



Defense	€2.33B	LBS ²	€328M
NRM ¹	€601M	Maritime	€113M
Infrastructure	€408M	Environment	€433M
Energy	€419M	Disaster mgmt	€276M
Finance	€138M		

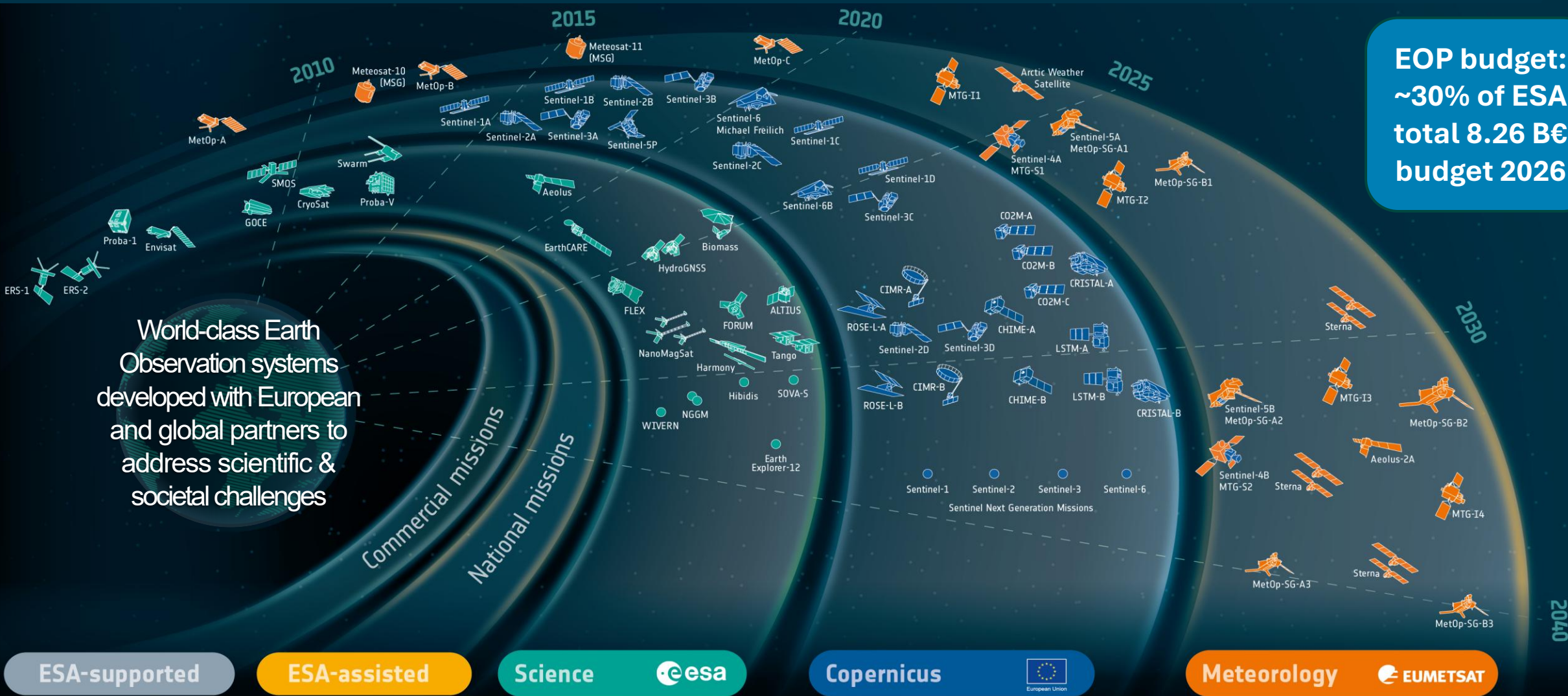
Europe

- **800 satellites** to be built and launched over 2025-2034
- **€1.7B+ private investments** in the European EO companies over 2019-2025
- **~€22B for satellite manufacturing** to be built and launched over 2025-2034
- **€2.2B in EO satellite system sales in 2025** with EO driving sales growth since 2022
- **Growth of the Export business** for EO systems representing about **63%** of the commercial sales in this segment in 2025
- **Over 800 downstream companies** and more than **16 000 employees**
- **€2.7B revenue** in the **downstream** market in 2024
- **European EO data providers** account for **more than 1/3** of the global data processing market

Sources: Novaspace | ESPI | Eurospace | EARSC | EUSPA

ESA's EO Missions

Satellites: Heritage 09 / Operational 23 / Developing 40 / Preparing 34 / Total 106

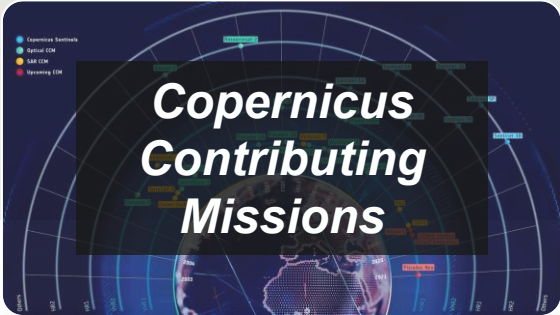


ESA EO Boosting European EO Competitiveness

as Enabler/Partner



as Anchor Customer



FutureEO boosting industry capacities for R&D

InCubed Successes

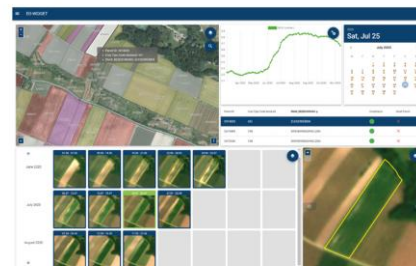


EO-WIDGET

- Cloud-based Area Monitoring Service powered by Copernicus Sentinel data
- Ready-to-use APIs and interactive monitoring dashboards
- Automated compliance checks and quality assessment tools
- Easily integrated into existing government systems (IACS/AMS)



Customizable Expert Interface – Judgement Tool

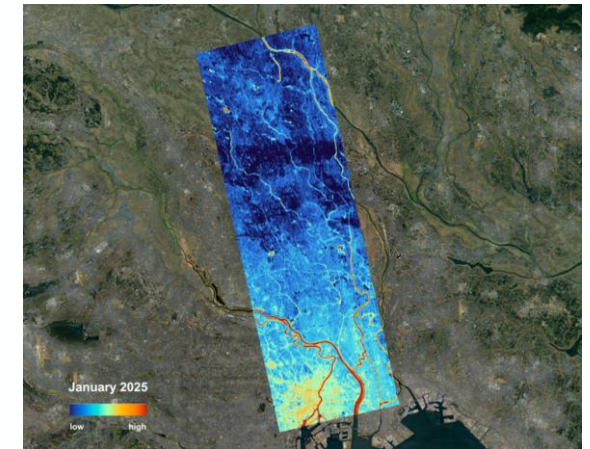


HIVE

Launched in January 2025 Hive was developed by ConstELLR as prime contractor, with support from ESA. Hive's data can be used in several contexts, including in agriculture to monitor crop health, in infrastructure to identify vulnerabilities in transport networks during extreme weather, as well as by urban planners to identify heat islands and develop sustainable cities



HIVE SkyBee 1 (Copyright ConstELLR)



First-light imagery taken by SkyBee 1 showing the city of Tokyo at night. (Image credit: constellr)

Copernicus Contributing Missions Fostering Commercial Growth

The impact of ESA's Copernicus Contributing Missions and Third Party Missions Programmes on Earth observation commercial data suppliers

Boosted revenue, with a 81% (same year) to 125% (following year) rise in revenue* for companies participating in the programmes
*inclusive of ESA contract revenue

Accelerated employment in companies, with a 15-17% increase in employment

Acceleration of constellation development

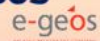
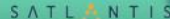
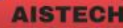
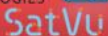
Strengthened credibility and trust of customers and investors

Boosted brand reputation

Retention of companies in Europe and attractiveness of the programmes - 67% of European Earth observation emerging data suppliers participating in the Copernicus Contributing Missions Programme would have reduced European involvement without it

Substantial benefits from widened network and technical support

CCM Companies as of 2026

ESA InCubed Participation (upcoming, current or past)	Emerging providers		Established providers	
	Category-1	Category-2 (EU)	Category-3 (non-EU)	
Multispectral - ≤1m	  	 	 	
	   	 	 	
SAR		   	 	
Atmospheric Composition	   		 	
Thermal IR	     			
Hyperspectral	 			
Radio Frequency	 			

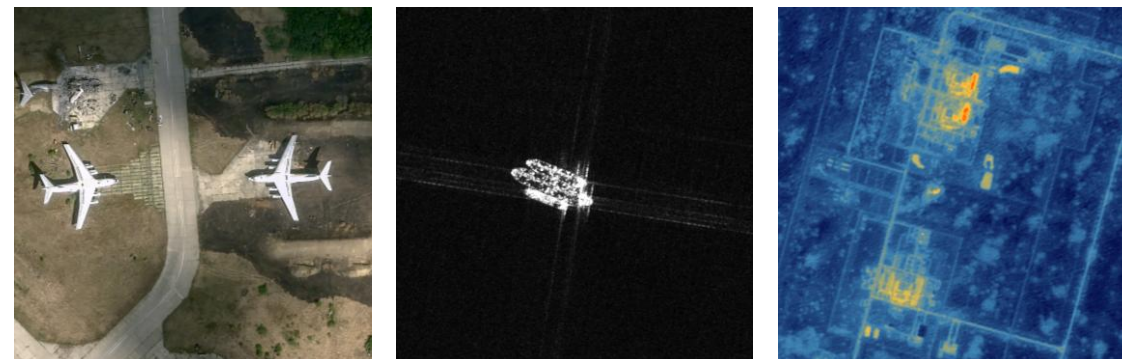
New Opportunities: Security & Defence Market through ERS-EO

Objectives

Enhanced situational awareness of EU & MS:

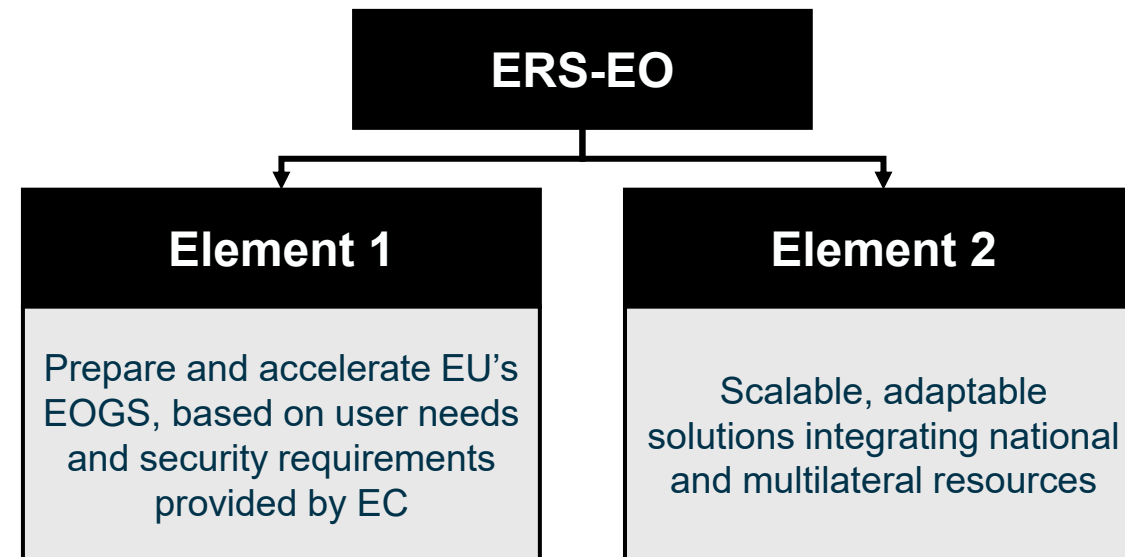
- Early detection of crisis,
- Intelligence, Surveillance, Reconnaissance,
- Geospatial support

Contribute to preparedness, support decision-making and action for security and defence



Features

- ▶ **EO sensors:** VHR optical & radar, possibly advanced sensors
- ▶ **Fast revisit capability:** large EO constellations
- ▶ **Guaranteed, secure and fast** access to data: Global, Reactive, Reliable, Connected
- ▶ **Security posture** meeting both civil and military needs



New opportunities: Addressing Outstanding Environmental Needs through the Stepping Stones Initiative



The aim is to prepare and define missions to:

- Fill key gaps in the EO mission ecosystem
- Enable services that support environmental policies and respond to the growing demand for operational environmental intelligence
- Bridge the gap between R&D and commercial exploitation of EO capabilities

Market potential

Emergence of new potential EO markets and services in areas such as methane monitoring, urban heat management, biodiversity reporting, coastal resilience, water resources management, carbon accounting, and more, in line with Europe's needs



New opportunities leveraging collaborations with key partners



ESA-DG CLIMA Joint Initiative on **Space for Climate Action**:

- Supporting **implementation of EU climate policies**
- **Accelerating uptake** of space-based climate solutions
- Stimulating **business innovation** for the **green transition**

Examples of **addressable markets**: carbon removal and carbon farming (CRCF) certifications and verification services, (CBAM) compliance, ETS-related services, climate-risk analytics, digital twins services, adaptation services



THE WORLD BANK
IBRD • IDA | WORLD BANK GROUP

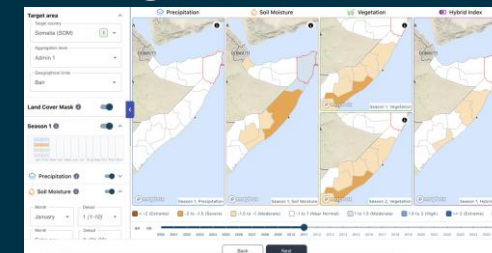
Almost 6b USD worth of
World Bank financing directly
informed through ESA EOP
activities

- ESA **de-risks** new EO applications
- European companies build on R&D and develop **pre-operational services**
- The World Bank **validates, scales and operationally deploys** the solutions through development programmes
- Directly addressing country demand, successful pilots become transfer **templates for adoption** by multiple countries

Examples of **addressable markets**: transportation infrastructure, energy, water management, flood risk management, agricultural monitoring, adaptation services, disaster risk financing, green bonds ...

Earthpulse enabling Drought Risk Financing in the Horn of Africa

European industry, supported by ESA and the World Bank, delivered the drought-risk platform underpinning climate-risk financing and insurance schemes across the Horn of Africa



From Satellite Data to Earth Intelligence Value



- **Agriculture** → precision farming, yield prediction
- **Energy** → optimised siting of wind & solar
- **Climate policy** → tracking emissions and progress toward targets
- **Urban development** → Smart cities, energy optimisation, and infrastructure planning
- **Security & resilience** → real-time situational awareness

New Technology: Quantum, AI, Digital Twins

Quantum Computing for EO

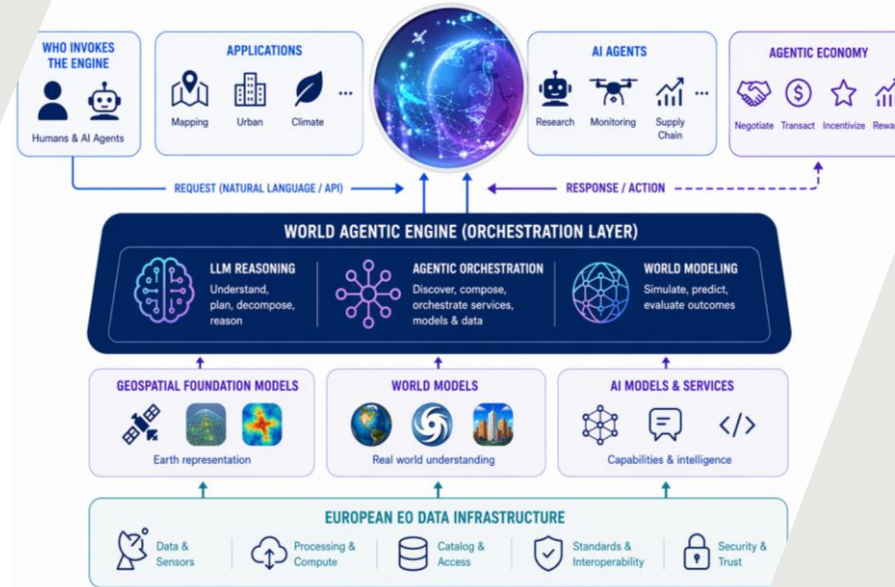


Use cases on:

- SAR Raw data processing,
- Multiple View Geometry,
- DTE simulations,
- Mission Planning, and more

Potential faster solutions,
better accuracy, less
memory and less energy

World Agentic Engine



Democratising and orchestrating
advanced EO services via Agentic AI
and enabling an EO transactional
economy of model and embeddings

Digital Twins



Enabling large-scale data
exploitation
Offering advanced modelling &
simulation capabilities



EUROPEAN SPACE AGENCY

THANK YOU!

INVESTOR FORUM 2026

Leveraging Public Demand to Unlock Commercial EO Markets



Jeffrey Apeldoorn
VP missions ESA/EU,
ICEYE



Michel de Lempdes
Managing Partner VC,
Omnes Capital



Emmanuel Pajot
Secretary General,
European Association of
Remote Sensing Companies
(EARSC)



Javier Espurz
Head of Corporate Bank Spain,
Head of Global Coverage Spain,
Deutsche Bank



Christoph Kautz
Director of Space Policy,
DG DEFIS
European Commission



Dario Loffredo
CFO,
Argotec

Supported by



moderated by **Michele Castorina**
Head of Φ -lab Invest Office, ESA

INVESTOR FORUM 2026

Telecommunication and Navigation for Security Applications



Laurent Jaffart
Director Resilience, Navigation and
Connectivity,
ESA

Supported by



A CHANGING GEOPOLITICAL PICTURE

54%

Defence share of global government space budgets

Defence overtook civil space spending in 2022 and has led every year since (NOVASPACE, 2026)

\$8.7B

European Defence, Security, Resilience startups secured in VC

This accounts a 55% year-over-year increase, freedom of operations & mobility, to awareness and decision making, and the security of critical tech. (Dealroom, Nato, 2026)

38%

European air traffic exposed to GNSS interference

Share of en-route traffic flying through regions with regular jamming; 122,000+ flights affected in the first 4 months (2025) (Eurocontrol, 2025)

140

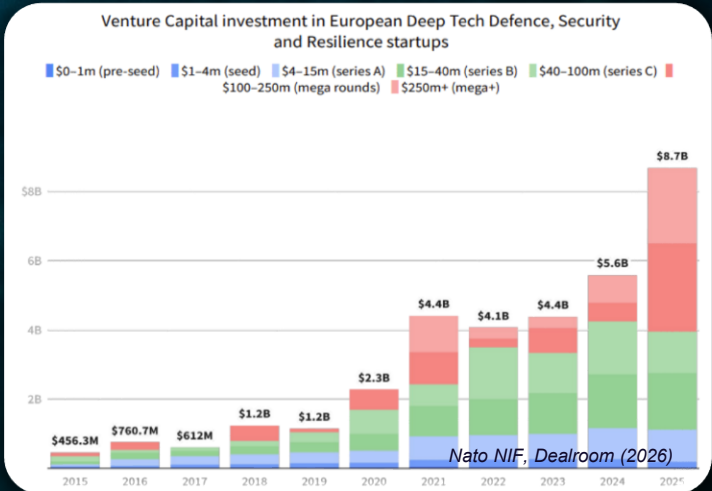
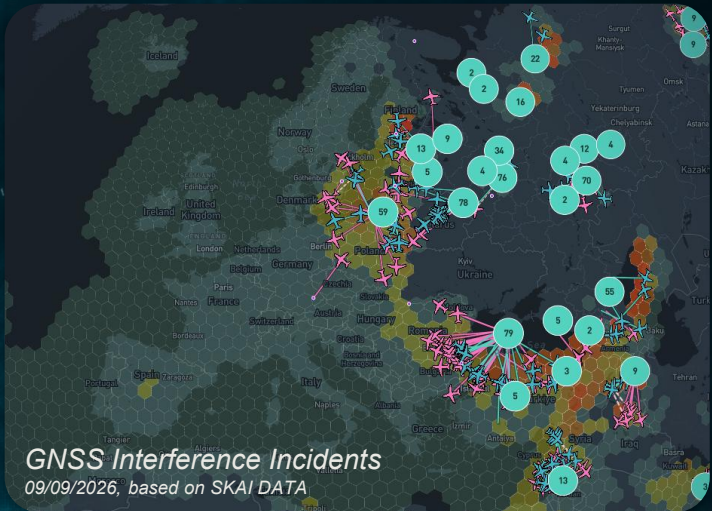
Chinese Launches Planned for 2026

This accounts a 52% year-over-year increase, boosting its total on-orbit payloads to 1,506 (Spaceforce, 2026)

\$9.8B

Allocated by U.S. Space Force for SATCOM in 2027

SATCOM strategy emphasizes shifting toward resilient architectures, incl. expanding PLEO-SATCOM networks for tactical communications (DoW, 2026)



THE RNC DIRECTORATE

- Brings together **strong navigation and secure connectivity domains**, with further resilience responsibilities.
- Mandated to accelerate developments and **strengthen ESA-EU cooperation**.
- Manages and **coordinates the European Resilience from Space (ERS) system-of-systems**, leading to proposals for evolutions of existing ESA programmes.
- Prepares **ESA's resilience portfolio** with focus on defence of space (in-orbit resilience).
- **Contributes to the seamless management of resilience, defence and security** related programmes.



Resilience



Navigation



Connectivity

Galileo

Europe's Global Navigation Satellite System

EGNOS

Augmenting GNSS for safer Skies

Galileo & EGNOS R&D

Shaping the next generation

Genesis

Strengthen Geodetic Research

Celeste

Adding a new PNT layer for resilience

NAVISP

Driving PNT Innovation

Fut. PNT Dem.

Preparing PNT for the Future

Moonlight

Offering lunar navigation & telecom services

IRIS2

Connecting governmental users

ARTES

Connecting what need to be connected

Future Prep.

Industrial. Comp.

Space
Systems
for Safety
& Security

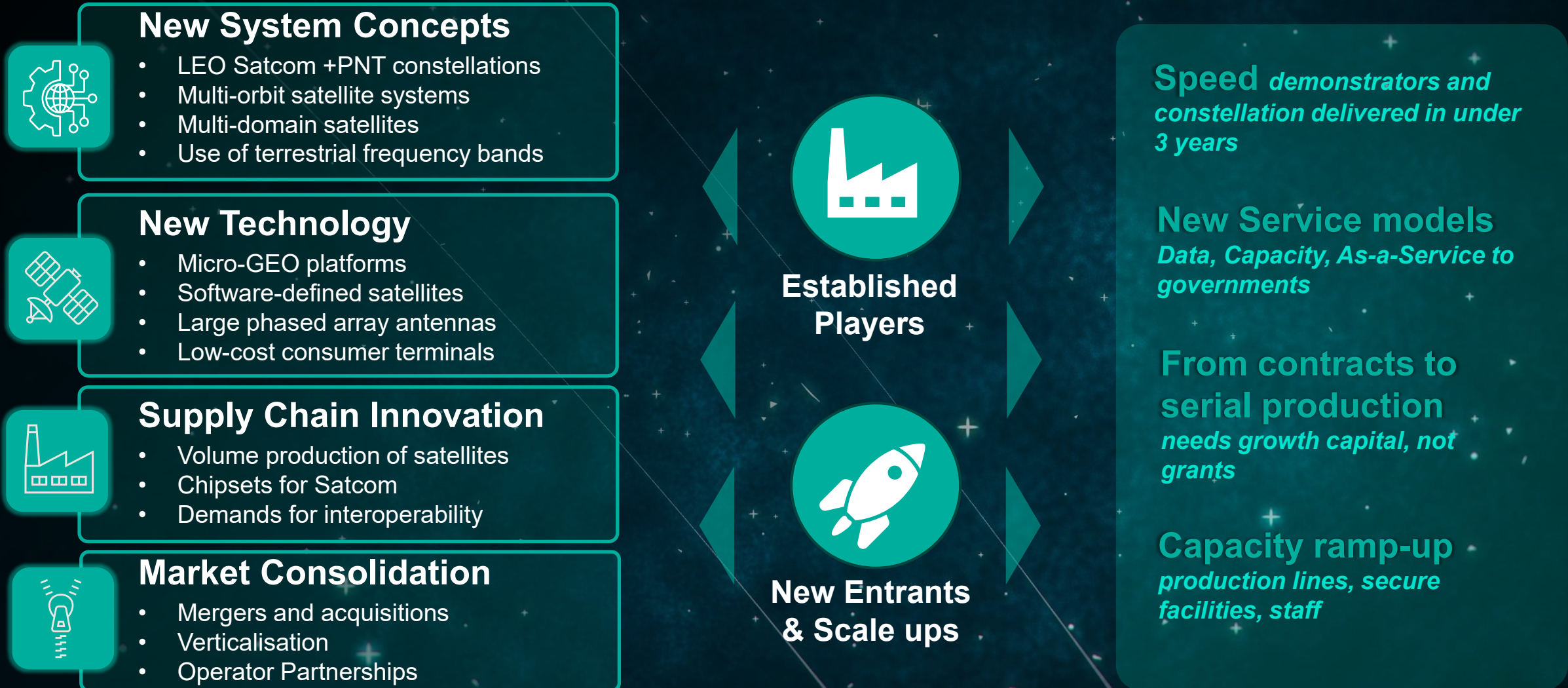
**Optical &
Quantum**

CONNECTIVITY

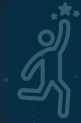
RESILIENCE

Opportunities for New & Established Players

Institutional demand is shifting to resilient sovereign capabilities delivered at speed



From Today's RNC to Tomorrow's Capabilities



Autonomy



Trust & Cooperation



Continuity



Collective Security

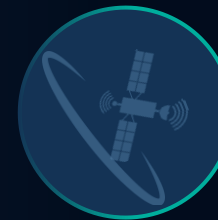
Emerging capabilities & Areas of innovation



**Optical &
Quantum**



**Integrated
PNT +
Connectivity**



**In-Orbit
Resilience &
Autonomy**



**New
Resilience
Activities**





EUROPEAN SPACE AGENCY

THANK YOU!

INVESTOR FORUM 2026

Telecommunication and Navigation for Security Applications



Dinesh Rempling
Director of the Capability
Transformation Division,
Frontex



Sophie Sursock
Founding Partner,
Move Capital



Anas Hanan
Deputy Head of Unit
Space Economy,
DG DEFIS,
European Commission



Abhishek Dhacholia
Head of Telecoms,
UBS



Jean-Francois Morizur
CEO and Co-Founder,
Cailabs



Rafel Jorda Siquier
CEO and Founder,
Open Cosmos

Supported by



moderated by Cecilia Blacker Sy
Head of RNC Strategy and Coordination, ESA

INVESTOR FORUM 2026

Space Exploration and the Future of Project Financing



Daniel Neuenschwander
Director of Human and Robotic
Exploration,
ESA

Supported by



We explore... across 3 destinations



low Earth orbit
• the Moon

Earth-Mars closest approach: 54,600,000 km

Mars

Earth-Moon-Mars distances to scale
All bodies 100x larger

Early capability owners will determine access, rules and value chains

Global public investments in space exploration

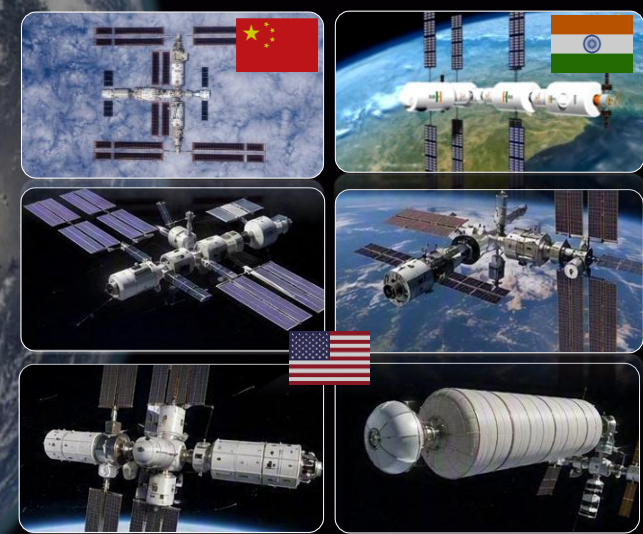
NOVASPACE

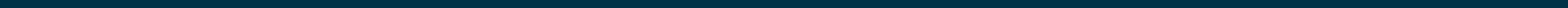
+50%
PAST DECADE

New post-ISS destinations

Robotic infrastructure and sustained human presence

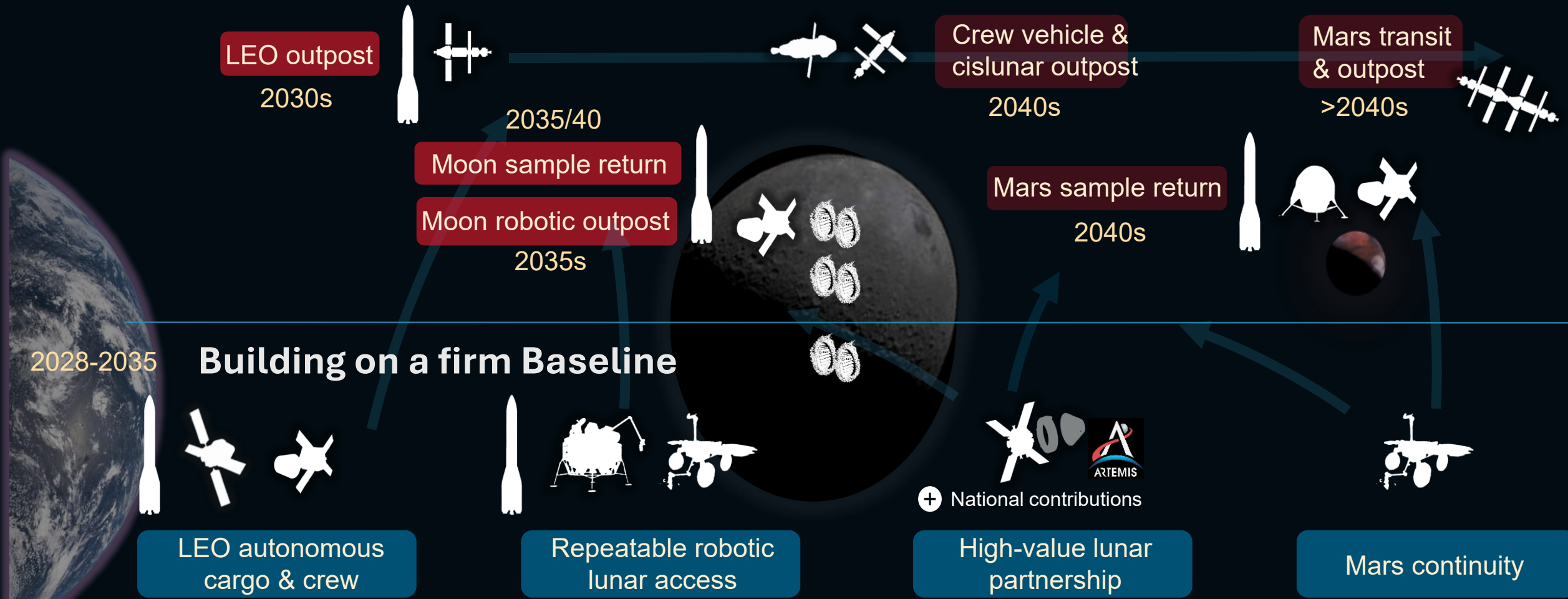
Preparing for the long-term horizon



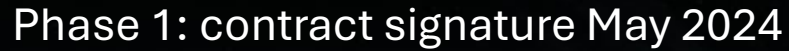



Europe's exploration ambitions

A modular ambition



40% co-funding mandatory



→ \$270M Capital raised

10X private capital leverage



€450M ESA contract for 2 optional service missions subject to later confirmation after successful demo

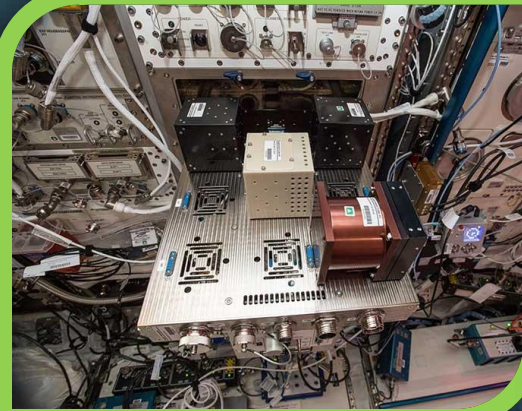
→ **\$450M** additional series C private capital secured by the The Exploration Company in Sept '26

Commercial partnerships developing exploitation infrastructure



Bartolomeo external platform

Focus on institutional users,
business case did not close



IceCubes platform

Industry driven with focus
on commercial users



KUBIK platform



Lunar Pathfinder data relay

Focus on institutional users,
business case may close (tbc)

Key take-aways

From standalone missions to investable activities

ESA is building the key capabilities unleashing a long-term exploration economy

Towards risk sharing

Key opportunities in space and non-space potential

In Europe for Europe



Towards a European crew transportation capability?

Thank you for
flying with “US”

seats for esa astronauts_

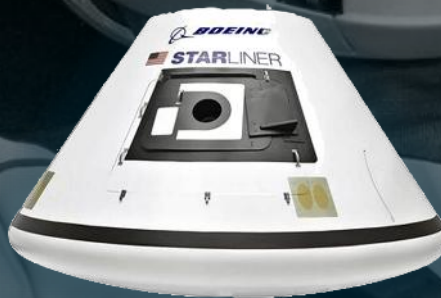
3 results:



CREW DRAGON

SpaceX

7 seats



STARLINER

Boeing

7 seats



ORION moonship

Lockheed Martin

4 seats



EUROPEAN SPACE AGENCY

THANK YOU!



Europe's exploration vision



INVESTOR FORUM 2026

Space Exploration and the Future of Project Financing



Giampiero di Paolo
Deputy CEO, SVP Observation,
Exploration and Navigation at
Thales Alenia Space, CEO of
Thales Alenia Space Italia



Hermann Ludwig Moeller
Director,
European Space Policy
Institute (ESPI)



Gregor Wolters
Founder and Managing
Director,
Wagram Advisory



Dr. Markus Moeller
Executive Board Member for
Corporate and Business
Development,
OHB SE



Olivier De La Bourdonnaye
Chief Strategy and Future
Programs Officer,
The Exploration Company



Bartosz Drabikowski
CEO,
Vinci S.A.
[BGK Group]

Supported by



moderated by Sascha Deutsch
Commercialisation Officer, ESA

INVESTOR FORUM 2026

Closing Remarks



THANK YOU!

Supported by

