



AlongRoute

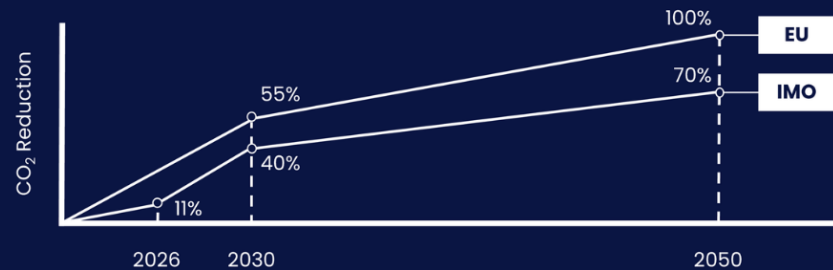
guiding every mile

Dr. Georgia Kalantzi
CEO & Co-founder

Shipping contributes **~3%** of global GHG emissions

Maritime CO₂ Reduction Timeline

Estimate based on IMO and EU rules and regulations



regulations
are driving reduction

near-zero GHG by 2030
net-zero GHG by 2050

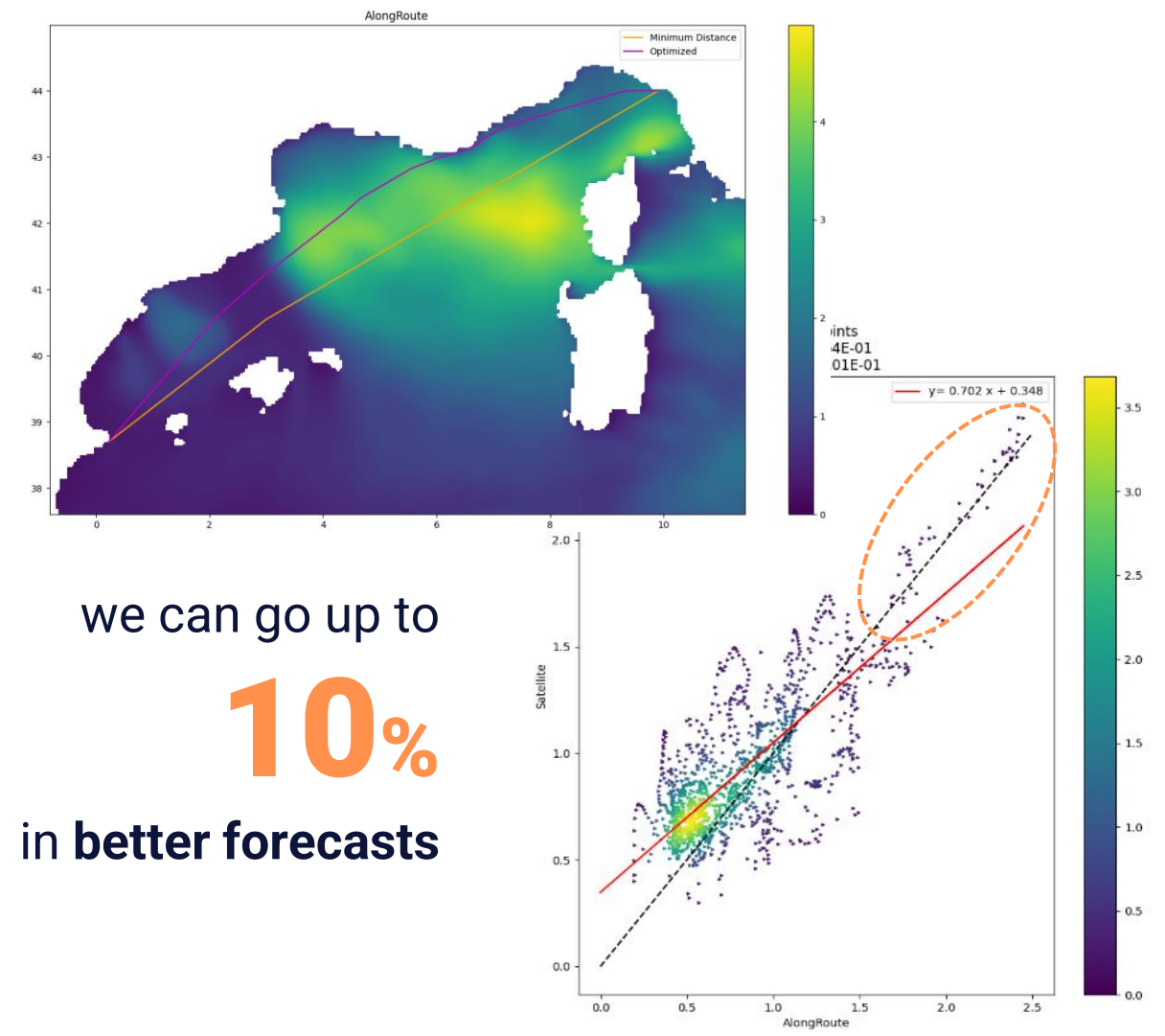
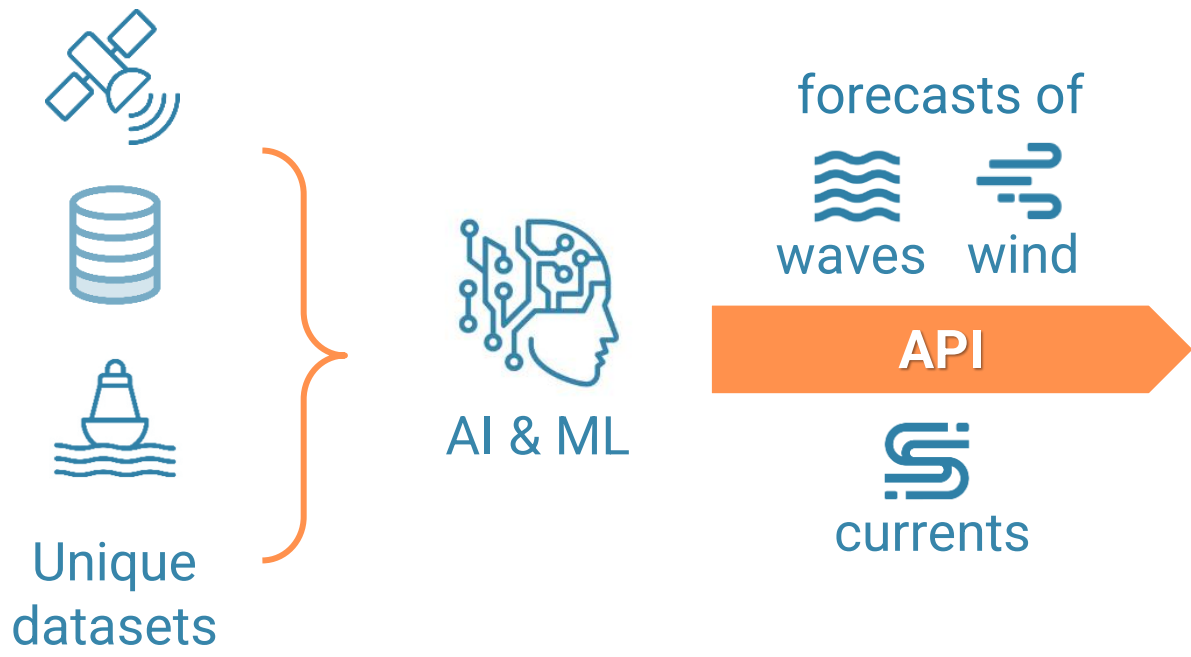


Sailing through rough seas is **dangerous**, costs **fuel** and increases **GHG emissions**

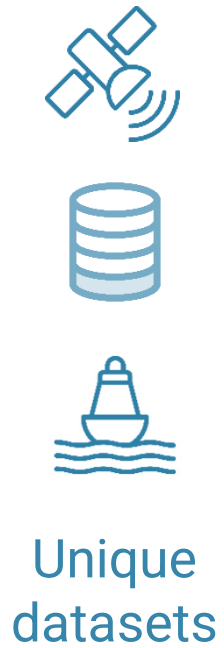
Current marine weather forecasts are **inaccurate**, leading to **poor performance** of existing **weather ship routing systems**



We protect our advantage with **trademarks, copyright and trade secrets**



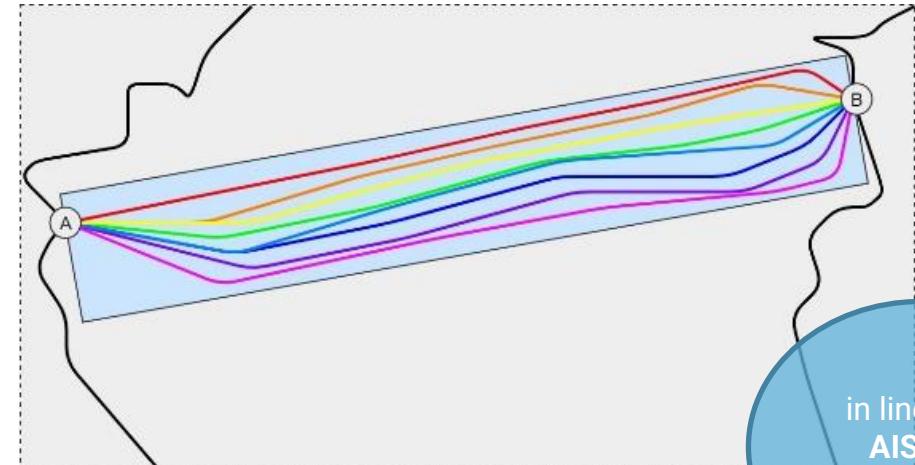
We produce and deliver **data with great efficiency**



forecasts of
waves wind




currents

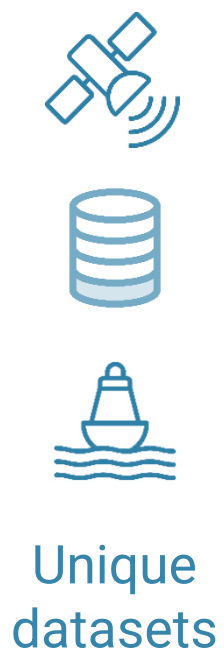


in line with
AIS 2.0
requirements



smart and efficient APIs

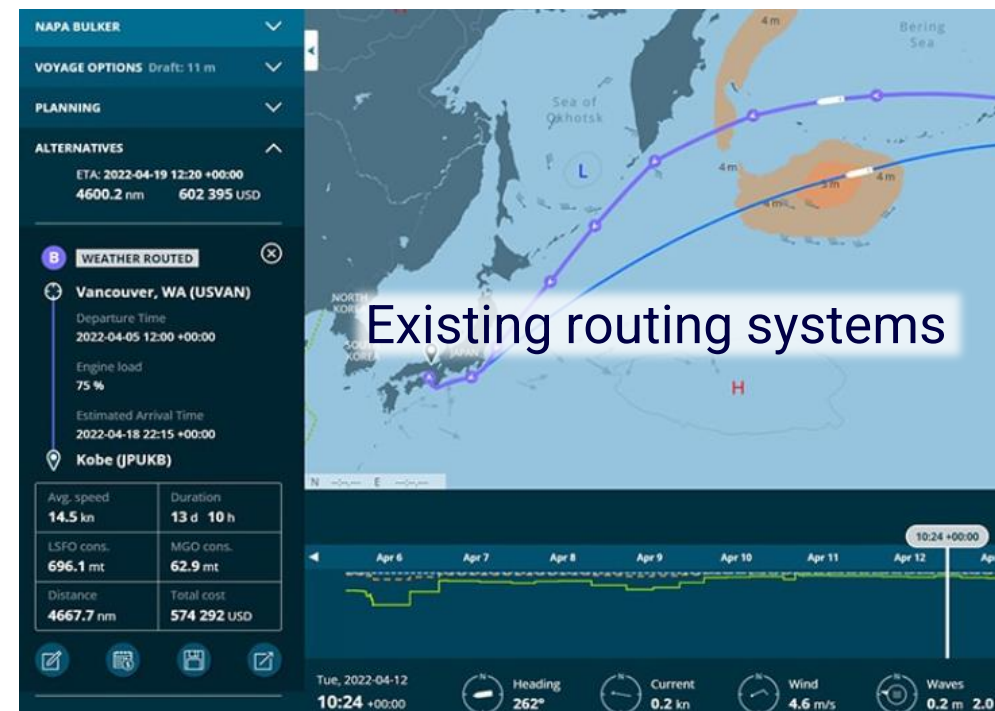
Our **super-accurate** ocean forecasts greatly **improve current routing**



forecasts of



API

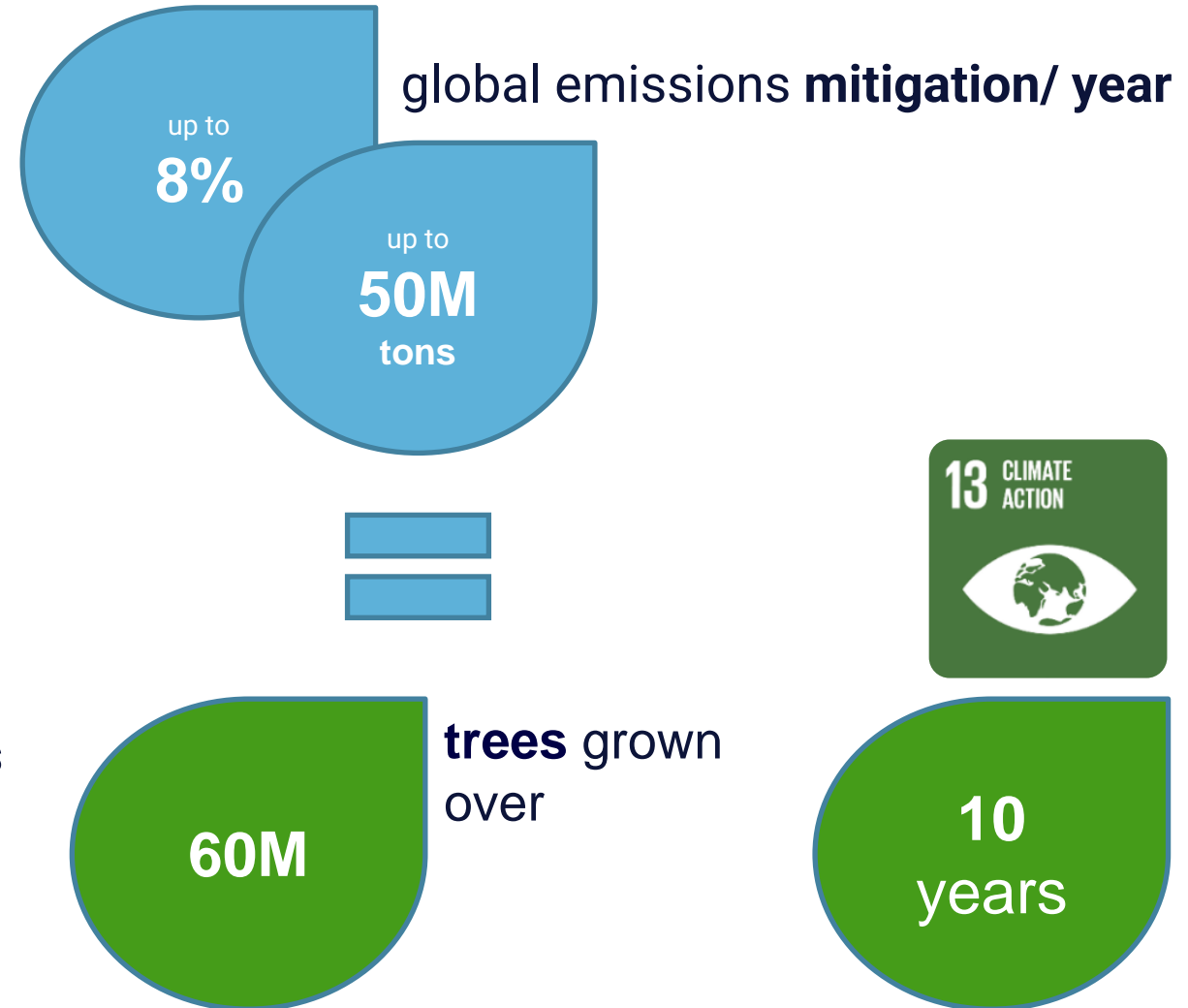
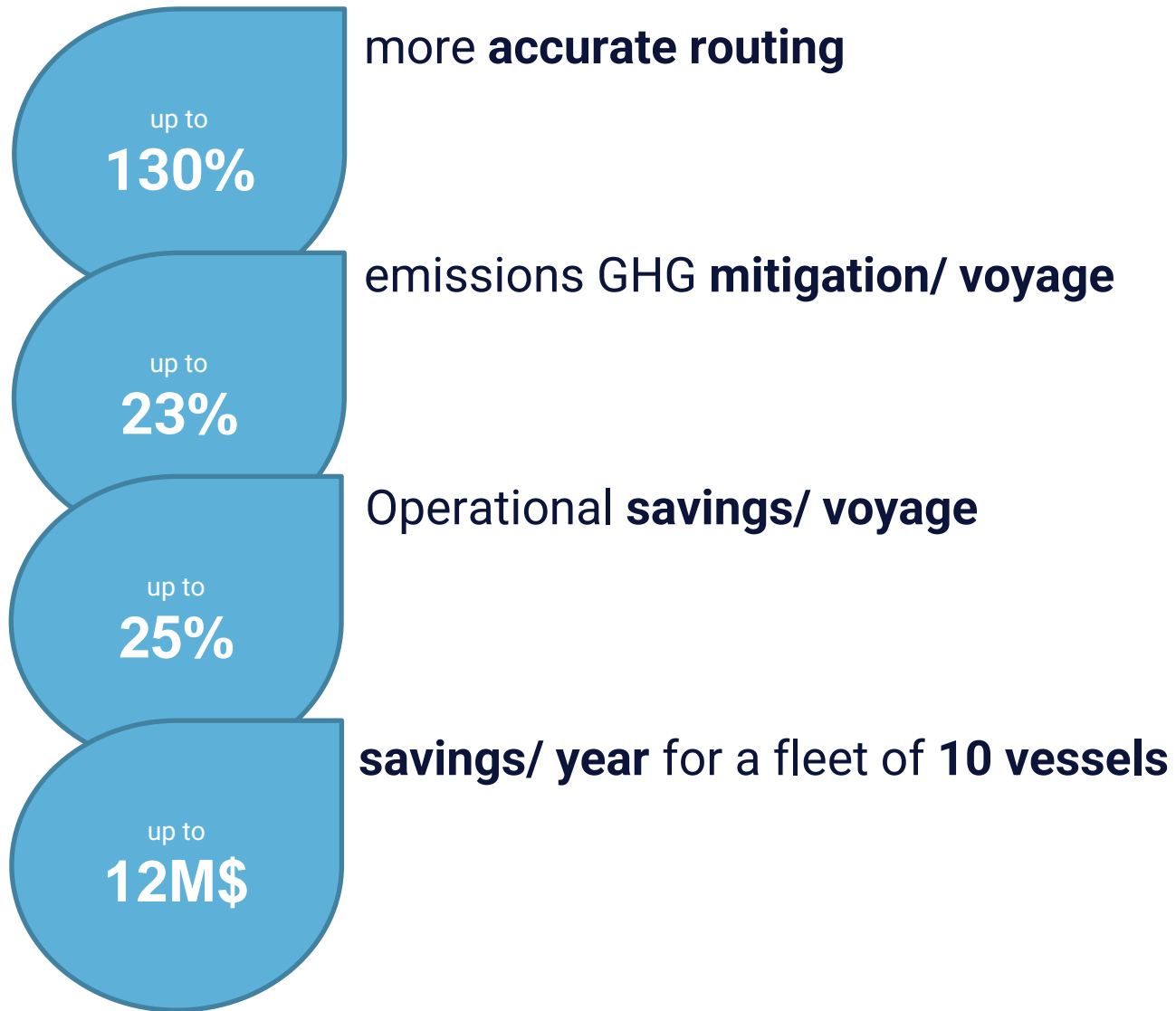


data for up to

130%

better routing

Towards a **greener maritime transport**



Complementary team of highly qualified and gender-balanced members

Founders



Dr. Georgia Kalantzi

- **CEO | CMO**
- Oceanographer, PhD



Eduardo Pena Vina

- **CTO | CIO**
- Engineer, MSc



Stergios Diamantopoulos

- **Business Development Manager**
- Environmentalist, MSc



Apostolia Papadoudi

- **Product Manager**
- Environmentalist, MSc

Additional Talent



Vasilis Alexandridis

- **Technical Project Manager**
- Geomatics, MSc



Dimitra Rossiou

- **Junior Data Scientist**
- Geologist



Aimilia Karageorgiou

- **Marketing Officer**
- Environmental Engineer, MSc, MBA



National Technical
University of Athens



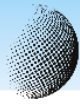
Since mid-2022



DIGICIRC
Demo Day
100K winner



International Roadshow
1st place winner



MIT GSW
2023 competition
finalist



DIGICIRC
Final event competition
10K winner



**ESA BIC
Greece**

50K Grant
Beneficiary

Accepted to
participate the



Successful
beneficiary

synergisteIC
50K cascade
funds



Ambassador

Member of
**ELEVATE
GREECE**
national startup point



Readiness
Assistant
Beneficiary



EURO
Beneficiary



**Startup
Program**
Beneficiary

Selected
to pitch at



Selected
in the



VORIA.GR
Η ε-οικονομική εφημερίδα



ΕΠΙΧΕΙΡΩ
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THE RECURSIVE
STORIES SHAPE STORIES

STARTUPPER



Emerging business relationships



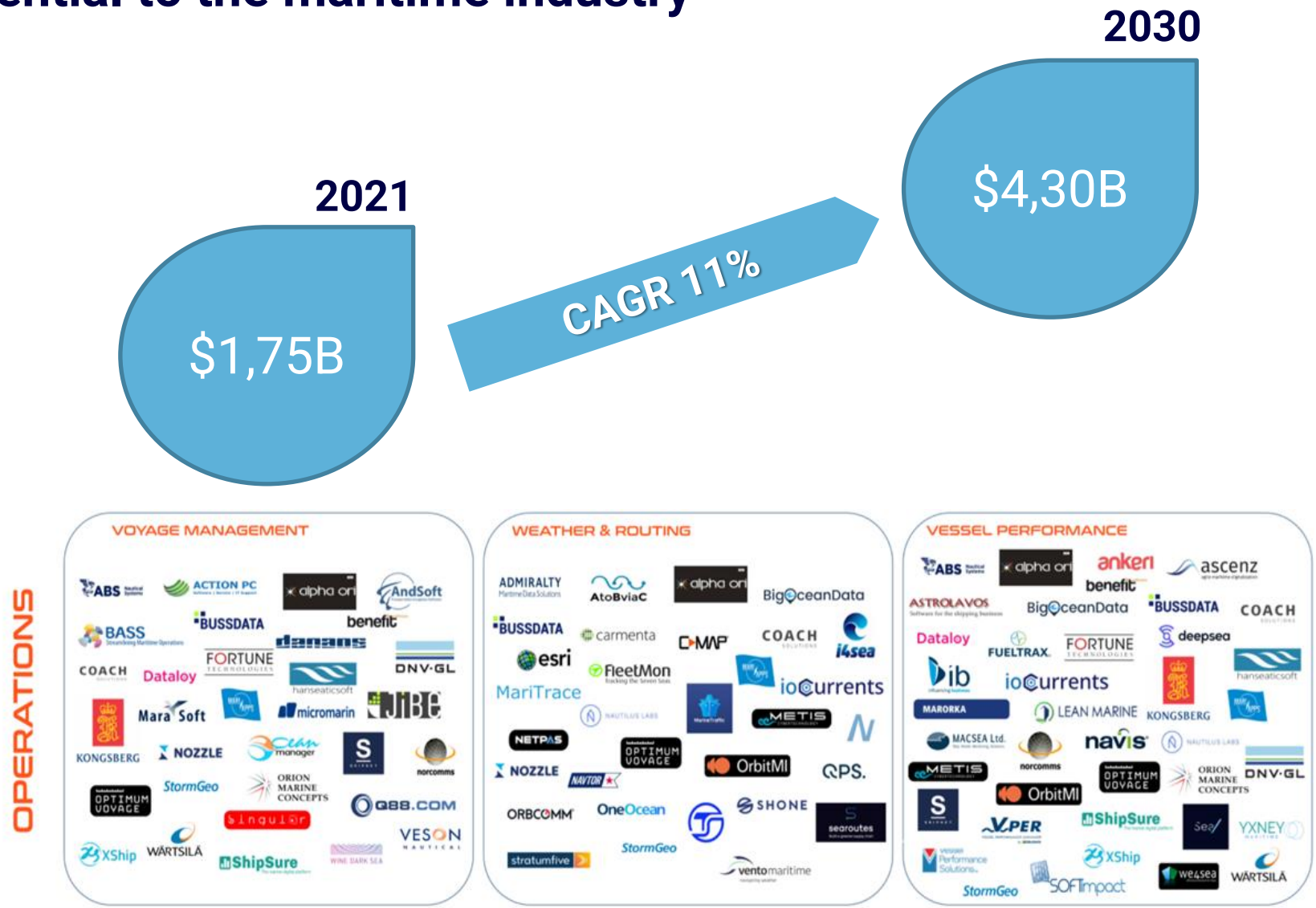
and key R&D collaborations



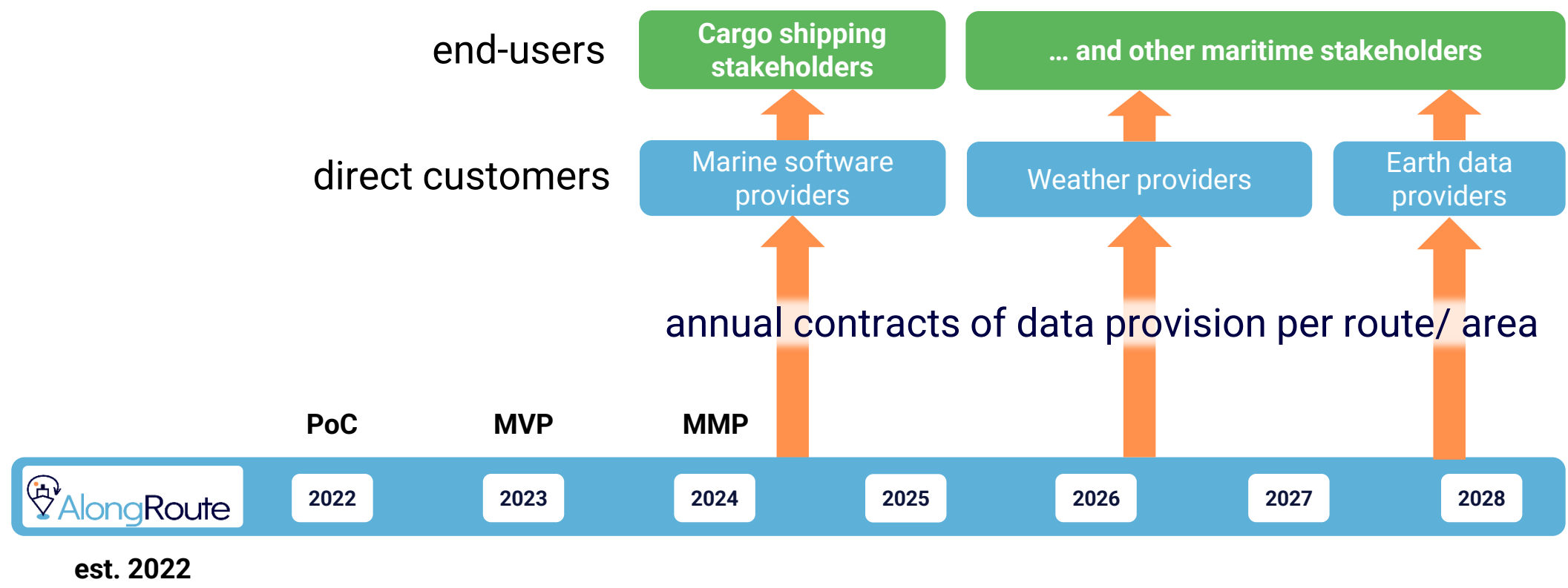
Intelligent systems are **essential** to the maritime industry



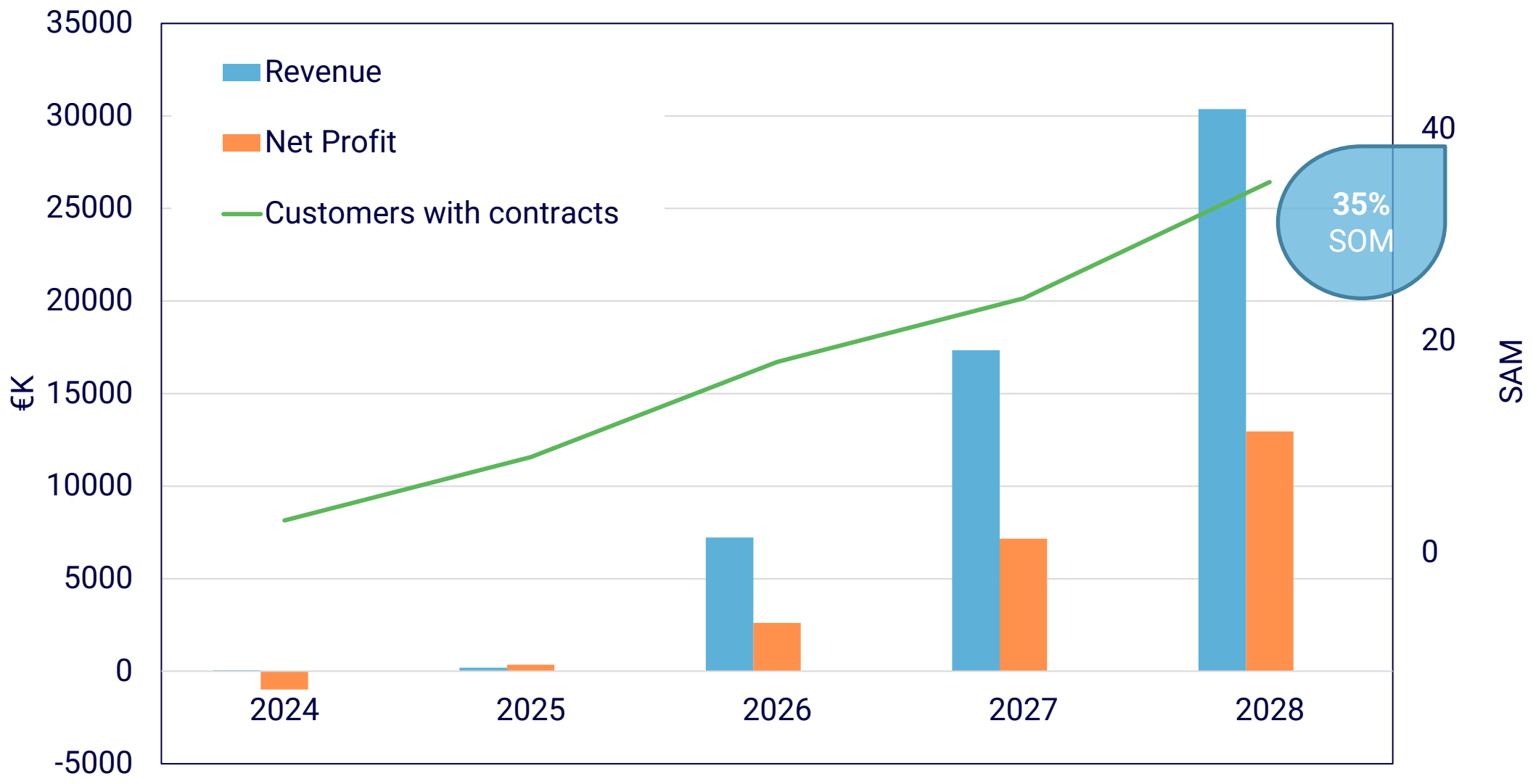
Marine Management Software Market



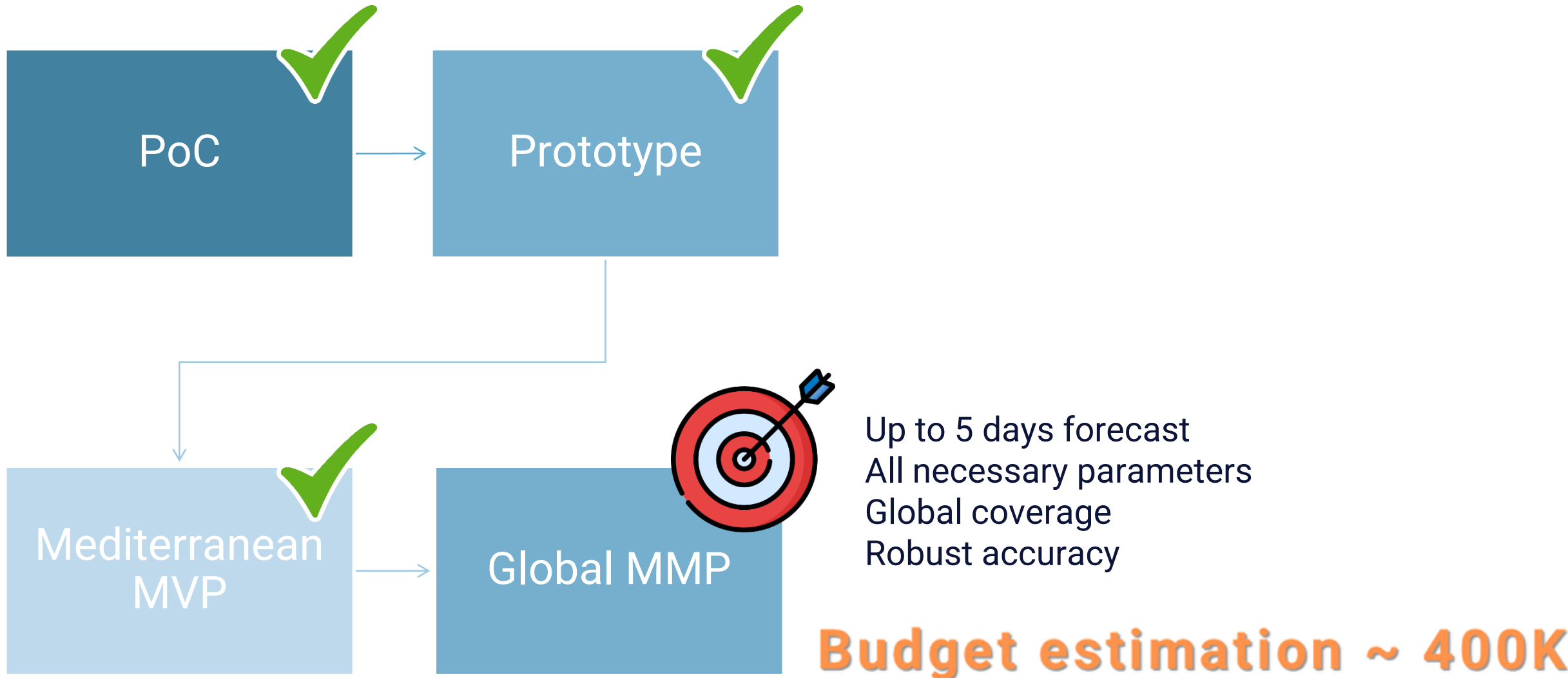
Indicative pricing €5K to €27K per annual contract



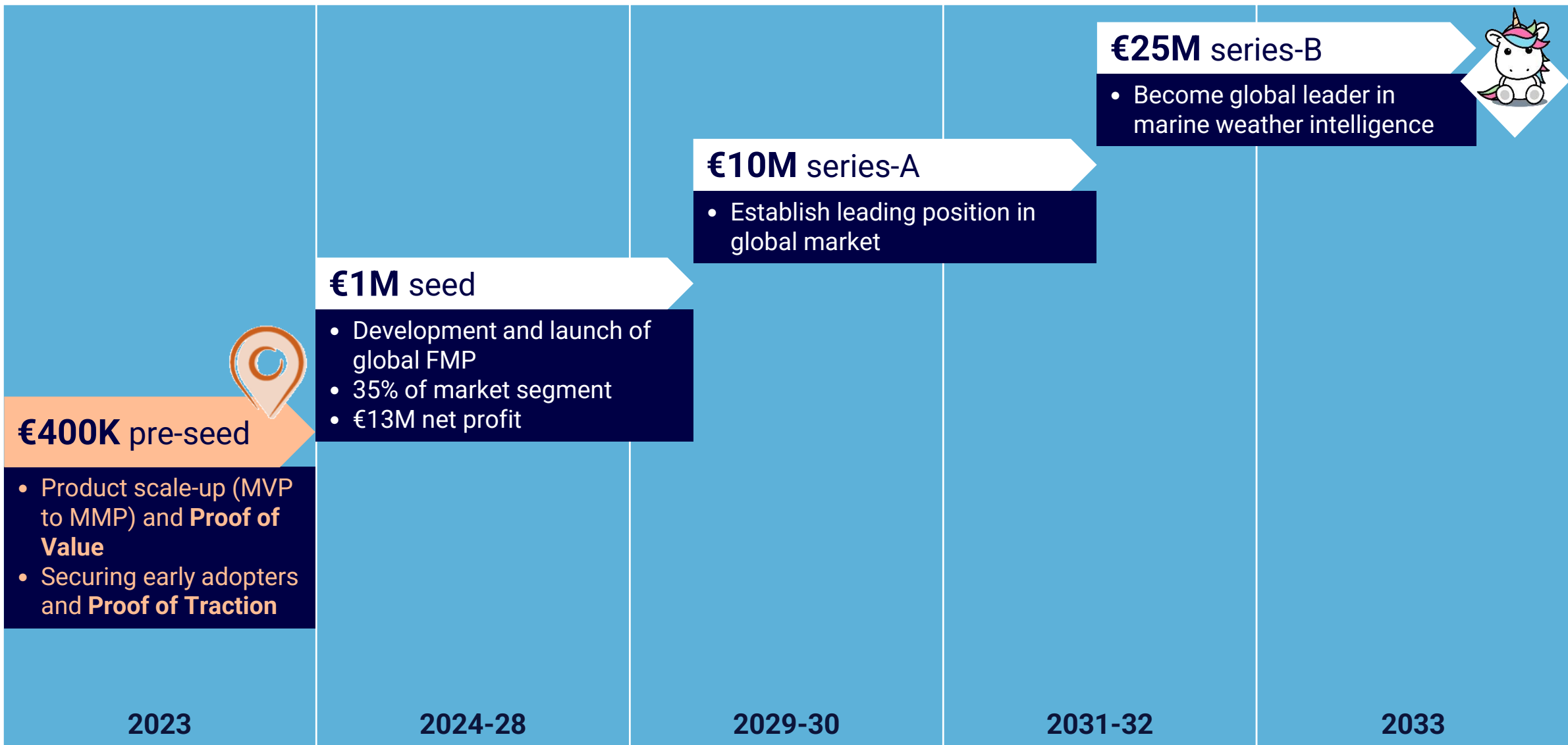
Net Profit of €13M in 5 years; 43% of revenue

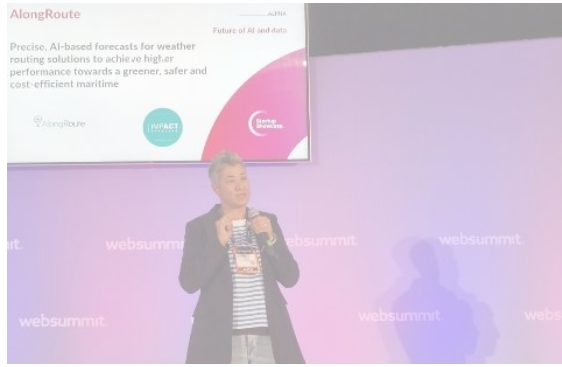
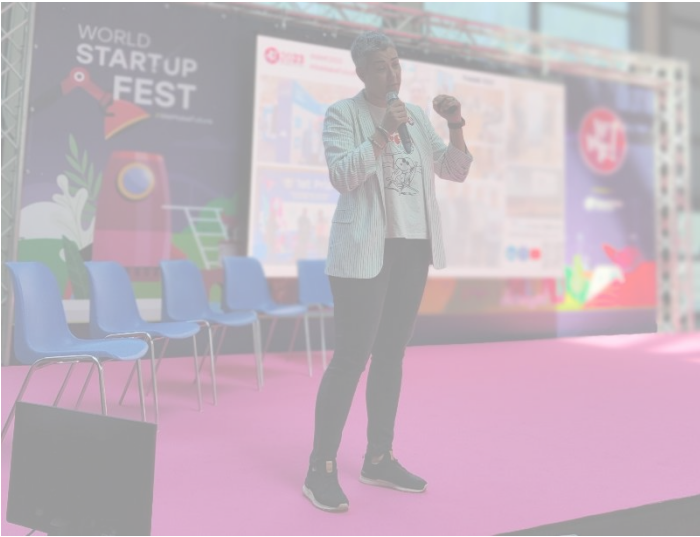


We **proved that it works**, now it's time to **change the game**



10 years to **global leadership**/ current **pre-revenue valuation ~€2,5M**



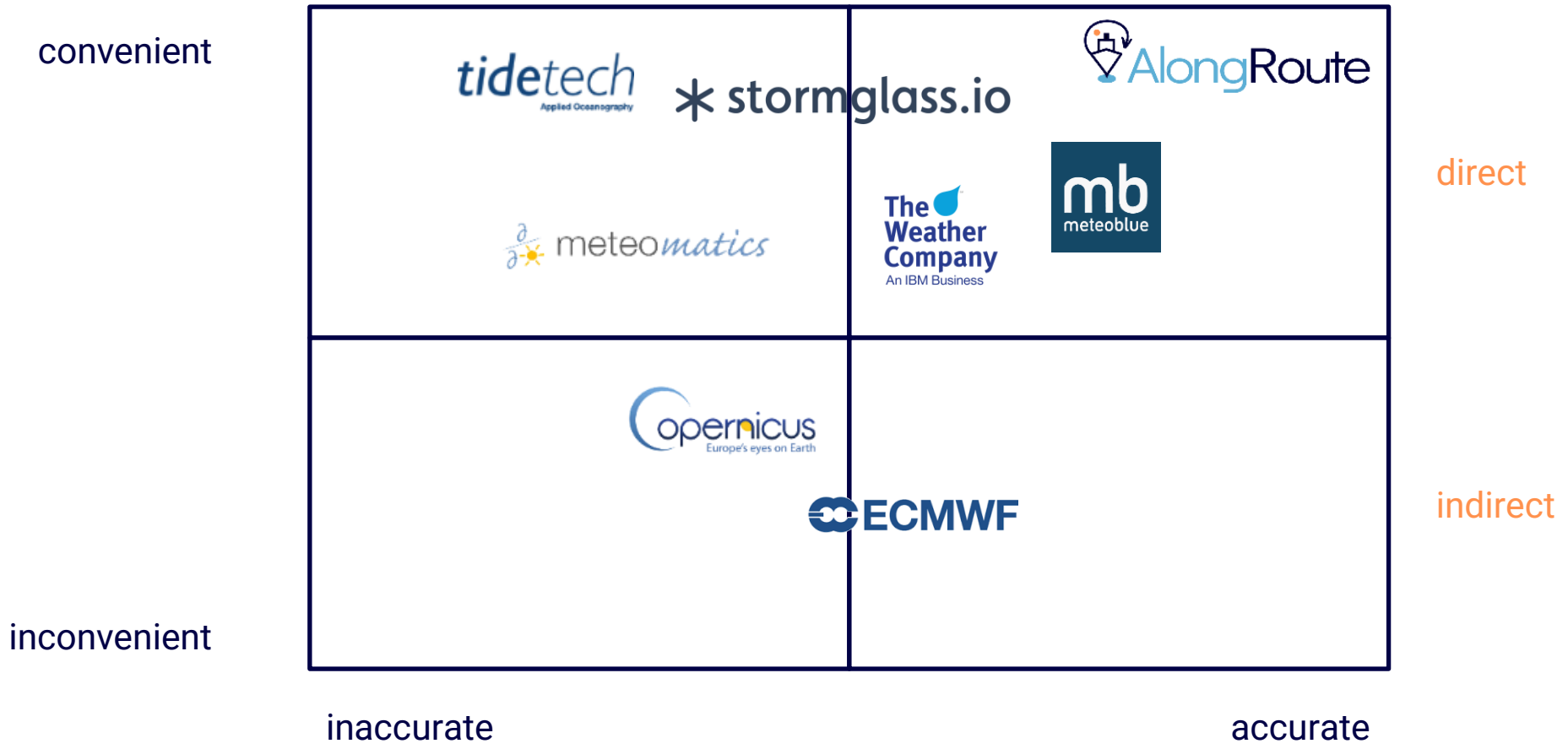


team@alongroute.com

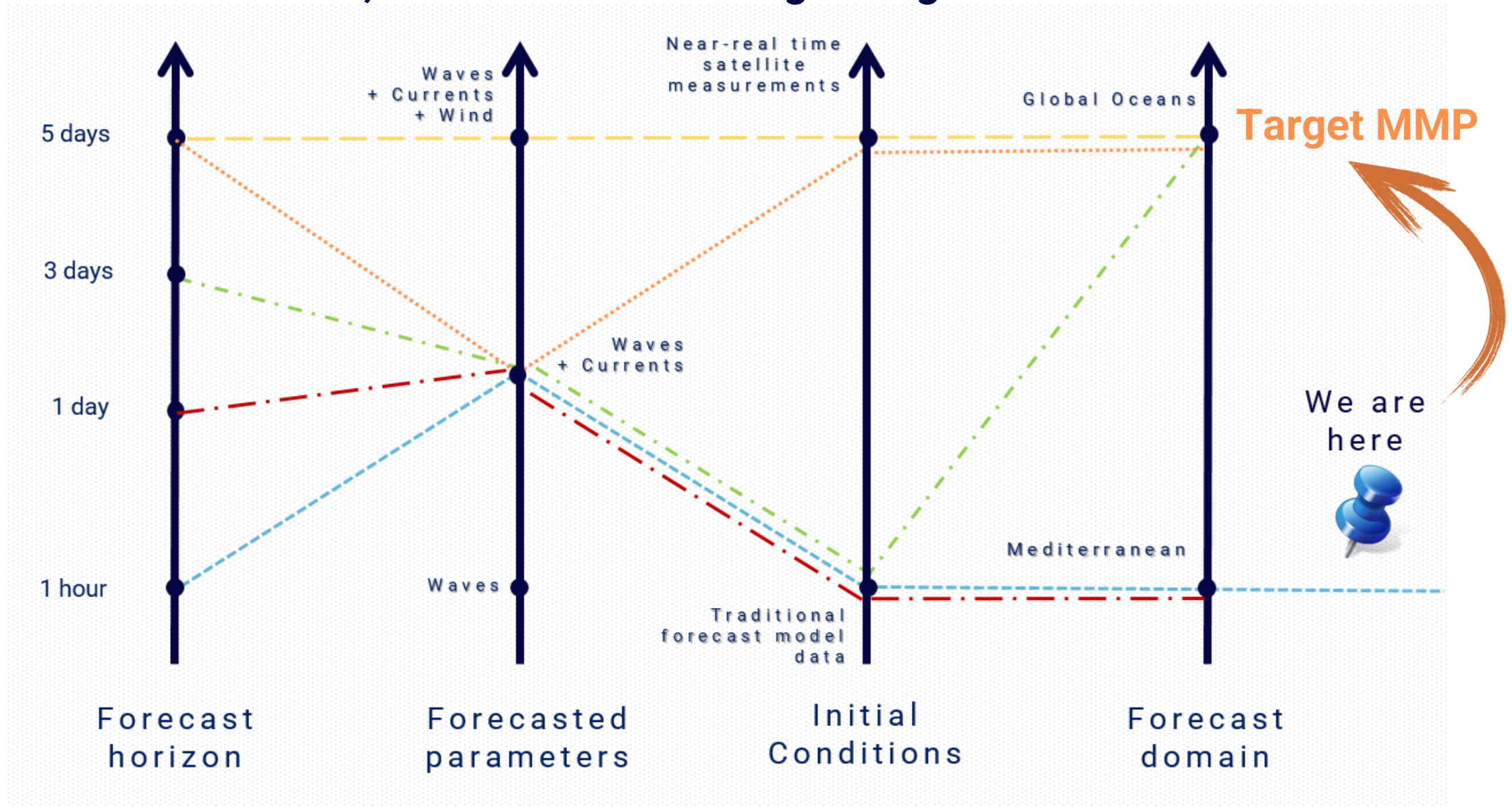


We can be better in **accuracy, resolution, efficiency**

comparative advantage sourcing from unprecedented forecast accuracy through proprietary AI/ML technology



We proved that it works, now it's time to **change the game**



From: ----- To:	Senior IT	Intermediate IT	Senior Data Scientist	Intermediate Data Scientist	Senior Management	IT Infrastructure (Cloud Credits)	Travel and Accommodation	Other and unexpected	Sum
--- . --- . ---	14.000,00 €	6.000,00 €	14.000,00 €	6.000,00 €	6.300,00 €	0,00 €	2.000,00 €	7.245,00 €	55.545,00 €
Indicative person hours during 9 calendar months	200	100	200	100	70				
--- . --- . ---	21.000,00 €	7.200,00 €	21.000,00 €	7.200,00 €	6.300,00 €	30.000,00 €	2.000,00 €	14.205,00 €	108.905,00 €
Indicative person hours during 9 calendar months	300	120	300	120	70				
.....	42.000,00 €	12.000,00 €	42.000,00 €	12.000,00 €	6.300,00 €	40.000,00 €	2.000,00 €	23.445,00 €	179.745,00 €
Indicative person hours during 9 calendar months	600	200	600	200	70				
--- --- ---	14.000,00 €	6.000,00 €	14.000,00 €	6.000,00 €	6.300,00 €	0,00 €	2.000,00 €	7.245,00 €	55.545,00 €
Indicative person hours during 9 calendar months	200	100	200	100	70				
Total	399.740,00 €								



Budget estimation ~ 400K